

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

**FORM 10-Q**

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended March 31, 2025

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Transition Period from \_\_\_ to \_\_\_

Commission File Number 1-14523

**TRIO-TECH INTERNATIONAL**

(Exact name of Registrant as specified in its Charter)

**California**  
(State or other jurisdiction of  
incorporation or organization)

**95-2086631**  
(I.R.S. Employer  
Identification Number)

**Block 1008 Toa Payoh North  
Unit 03-09 Singapore**  
(Address of principal executive offices)

**318996**  
(Zip Code)

Registrant's Telephone Number, Including Area Code: **(65) 6265 3300**

Securities registered pursuant to Section 12(b) of the Act:

Title of each class  
Common Stock, no par value

Trading Symbol  
TRT

Name of each exchange  
on which registered  
NYSE American

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer   
Non-Accelerated Filer

Accelerated Filer   
Smaller reporting company   
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of May 1, 2025, there were 4,312,805 shares of the issuer's Common Stock, no par value, outstanding.

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**FORWARD-LOOKING STATEMENTS**

The discussions of Trio-Tech International's (the "Company") business and activities set forth in this Quarterly Report on Form 10-Q (this "Quarterly Report") and in other past and future reports and announcements by the Company may contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, and assumptions regarding future activities and results of operations of the Company. In light of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995, the following factors, among others, could cause actual results to differ materially from those reflected in any forward-looking statements made by or on behalf of the Company: market acceptance of Company products and services; changing business conditions or technologies and volatility in the semiconductor industry, which could affect demand for the Company's products and services; the impact of competition; problems with technology; product development schedules; delivery schedules; changes in military or commercial testing specifications which could affect the market for the Company's products and services; difficulties in profitably integrating acquired businesses, if any, into the Company; or the divestiture in the future of one or more business segments; risks associated with conducting business internationally and especially in Asia, including currency fluctuations and devaluation, currency restrictions, local laws and restrictions and possible social, political and economic instability; changes in U.S. and global financial and equity markets, including market disruptions and significant interest rate fluctuations; the trade tension between U.S. and China; inflation; the war in Ukraine and Russia, the war between Israel and Hamas; other economic, financial and regulatory factors beyond the Company's control and uncertainties relating to our ability to operate our business in China; uncertainties regarding the enforcement of laws and the fact that rules and regulation in China can change quickly with little advance notice, along with the risk that the Chinese government may intervene or influence our operation at any time, or may exert more control over offerings conducted overseas and/or foreign investment in China-based issuers could result in a material change in our operations, financial performance and/or the value of our common stock, no par value ("Common Stock"), or impair our ability to raise money. Other than statements of historical fact, all statements made in this Quarterly Report are forward-looking, including, but not limited to, statements regarding industry prospects, future results of operations or financial position, and statements of our intent, belief and current expectations about our strategic direction, prospective and future financial results and condition. In some cases, you can identify forward-looking statements by the use of terminology such as "may," "will," "expects," "plans," "anticipates," "estimates," "potential," "believes," "can impact," "continue," or the negative thereof or other comparable terminology. Forward-looking statements involve risks and uncertainties that are inherently difficult to predict, which could cause actual outcomes and results to differ materially from our expectations, forecasts and assumptions.

Unless otherwise required by law, we undertake no obligation to update forward-looking statements to reflect subsequent events, changed circumstances, or the occurrence of unanticipated events. You are cautioned not to place undue reliance on such forward-looking statements.

**PART I. FINANCIAL INFORMATION**

**ITEM 1. FINANCIAL STATEMENTS**

**TRIO-TECH INTERNATIONAL AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED BALANCE SHEETS (IN THOUSANDS, EXCEPT NUMBER OF SHARES)**

|  | March 31,<br>2025<br>(Unaudited) | June 30,<br>2024 |
|--|----------------------------------|------------------|
| <b>ASSETS</b>  |                                  |                  |
| CURRENT ASSETS:  |                                  |                  |
| Cash and cash equivalents  | \$ 11,020                        | \$ 10,035        |
| Short-term deposits  | 6,570                            | 6,497            |
| Trade accounts receivable, less allowance for expected credit losses of \$35 and \$209, respectively   | 8,965                            | 10,661           |
| Other receivables  | 885                              | 541              |
| Inventories, less provision for obsolete inventories of \$796 and \$679, respectively  | 2,240                            | 3,162            |
| Prepaid expense and other current assets   | 473                              | 536              |
| Restricted term deposits   | 776                              | 750              |
| <b>Total current assets</b>  | <b>30,929</b>                    | <b>32,182</b>    |
| NON-CURRENT ASSETS:  |                                  |                  |
| Deferred tax assets  | 94                               | 124              |
| Investment properties, net   | 357                              | 407              |
| Property, plant and equipment, net   | 5,529                            | 5,937            |
| Operating lease right-of-use assets  | 1,107                            | 1,887            |
| Other assets   | 121                              | 232              |
| Restricted term deposits   | 1,822                            | 1,771            |
| <b>Total non-current assets</b>  | <b>9,030</b>                     | <b>10,358</b>    |
| <b>TOTAL ASSETS</b>  | <b>\$ 39,959</b>                 | <b>\$ 42,540</b> |
| <b>LIABILITIES</b>   |                                  |                  |
| CURRENT LIABILITIES:   |                                  |                  |
| Accounts payable   | \$ 1,958                         | \$ 3,175         |
| Accrued expense  | 2,496                            | 3,634            |
| Contract liabilities   | 673                              | 754              |
| Income taxes payable   | 195                              | 379              |
| Current portion of bank loans payable  | 255                              | 261              |
| Current portion of finance leases  | 45                               | 57               |
| Current portion of operating leases  | 698                              | 1,162            |
| <b>Total current liabilities</b>   | <b>6,320</b>                     | <b>9,422</b>     |
| NON-CURRENT LIABILITIES:   |                                  |                  |
| Bank loans payable, net of current portion   | 474                              | 613              |
| Finance leases, net of current portion   | -                                | 34               |
| Operating leases, net of current portion   | 407                              | 725              |
| Income taxes payable, net of current portion   | -                                | 141              |
| Other non-current liabilities  | 30                               | 27               |
| <b>Total non-current liabilities</b>   | <b>911</b>                       | <b>1,540</b>     |
| <b>TOTAL LIABILITIES</b>   | <b>\$ 7,231</b>                  | <b>\$ 10,962</b> |
| <b>EQUITY</b>  |                                  |                  |
| SHAREHOLDERS' EQUITY:  |                                  |                  |
| Common stock, no par value, 15,000,000 shares authorized; 4,312,805 and 4,250,305 shares issued outstanding as at March 31, 2025 and June 30, 2024, respectively | \$ 13,490                        | \$ 13,325        |
| Paid-in capital  | 5,944                            | 5,531            |
| Accumulated retained earnings  | 11,589                           | 11,813           |
| Accumulated other comprehensive income-translation adjustments   | 1,293                            | 660              |
| <b>Total shareholders' equity</b>  | <b>32,316</b>                    | <b>31,329</b>    |
| Non-controlling interest   | 412                              | 249              |
| <b>TOTAL EQUITY</b>  | <b>\$ 32,728</b>                 | <b>\$ 31,578</b> |
| <b>TOTAL LIABILITIES AND EQUITY</b>  | <b>\$ 39,959</b>                 | <b>\$ 42,540</b> |

See notes to condensed consolidated financial statements.

**TRIO-TECH INTERNATIONAL AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME / (LOSS)**  
**UNAUDITED (IN THOUSANDS, EXCEPT EARNINGS PER SHARE)**

|   | Three Months Ended<br>March 31,<br>2025 | March 31,<br>2024 | Nine Months Ended<br>March 31,<br>2025 | March 31,<br>2024 |
|---|---|-------------------|--|-------------------|
| <b>Revenue</b>  |   |                   |  |                   |
| Semiconductor Back-end Solutions  | \$ 5,425                                | \$ 7,697          | \$ 18,113                              | \$ 22,769         |
| Industrial Electronics  | 1,950                                   | 2,695             | 7,665                                  | 9,778             |
| Others  | 9                                       | 6                 | 24                                     | 19                |
|   | <u>7,384</u>                            | <u>10,398</u>     | <u>25,802</u>                          | <u>32,566</u>     |
| <b>Cost of Sales</b>  | 5,408                                   | 7,695             | 19,286                                 | 24,489            |
| <b>Gross Margin</b>   | <b>1,976</b>                            | <b>2,703</b>      | <b>6,516</b>                           | <b>8,077</b>      |
| <b>Operating Expense:</b>   |   |                   |  |                   |
| General and administrative  | 2,067                                   | 2,351             | 5,996                                  | 6,326             |
| Selling   | 216                                     | 204               | 542                                    | 639               |
| Research and development  | 90                                      | 89                | 292                                    | 305               |
| (Gain) / Loss on disposal of property, plant and equipment                                      | (54)                                    | -                 | (101)                                  | 72                |
| <b>Total operating expense</b>  | <u>2,319</u>                            | <u>2,644</u>      | <u>6,729</u>                           | <u>7,342</u>      |
| <b>(Loss) / Income from Operations</b>  | <b>(343)</b>                            | <b>59</b>         | <b>(213)</b>                           | <b>735</b>        |
| <b>Other (Expense) / Income</b>   |   |                   |  |                   |
| Interest expense  | (10)                                    | (17)              | (36)                                   | (63)              |
| Other (expense) / income, net   | (144)                                   | 252               | 177                                    | 366               |
| Government grant  | 22                                      | 12                | 93                                     | 89                |
| <b>Total other (expense) / income</b>   | <u>(132)</u>                            | <u>247</u>        | <u>234</u>                             | <u>392</u>        |
| <b>(Loss) / Income from Continuing Operations before Income Taxes</b>                           | <b>(475)</b>                            | <b>306</b>        | <b>21</b>                              | <b>1,127</b>      |
| <b>Income Tax Expense</b>   | <b>(6)</b>                              | <b>(142)</b>      | <b>(196)</b>                           | <b>(274)</b>      |
| <b>(Loss) / Income from Continuing Operations before Non-controlling Interest, Net of Taxes</b> | <b>(481)</b>                            | <b>164</b>        | <b>(175)</b>                           | <b>853</b>        |
| <b>Discontinued Operations</b>  |   |                   |  |                   |
| Income / (loss) from discontinued operations, net of tax  | 5                                       | (1)               | 5                                      | 3                 |
| <b>Net (Loss) / Income</b>  | <b>(476)</b>                            | <b>163</b>        | <b>(170)</b>                           | <b>856</b>        |
| Less: Net income attributable to non-controlling interest                                       | 19                                      | 93                | 54                                     | 49                |
| <b>Net (Loss) / Income Attributable to Common Shareholders</b>                                  | <b>\$ (495)</b>                         | <b>\$ 70</b>      | <b>\$ (224)</b>                        | <b>\$ 807</b>     |
| <b>Amounts Attributable to Common Shareholders:</b>   |   |                   |  |                   |
| (Loss) / Income from continuing operations, net of tax  | (498)                                   | 71                | (227)                                  | 801               |
| Income / (loss) from discontinued operations, net of tax  | 3                                       | (1)               | 3                                      | 6                 |
| <b>Net (Loss) / Income Attributable to Common Shareholders</b>                                  | <b>\$ (495)</b>                         | <b>\$ 70</b>      | <b>\$ (224)</b>                        | <b>\$ 807</b>     |
| <b>Basic (Loss) / Earnings per Share:</b>   |   |                   |  |                   |
| Basic (loss) / earnings per share from continuing operations                                    | \$ (0.12)                               | \$ 0.02           | \$ (0.05)                              | \$ 0.19           |
| Basic (loss) / earnings from discontinued operations  | -                                       | -                 | -                                      | -                 |
| <b>Basic (Loss) / Earnings per Share from Net (Loss) / Income</b>                               | <b>\$ (0.12)</b>                        | <b>\$ 0.02</b>    | <b>\$ (0.05)</b>                       | <b>\$ 0.19</b>    |
| <b>Diluted (Loss) / Earnings per Share:</b>   |   |                   |  |                   |
| Diluted (loss) / earnings per share from continuing operations                                  | \$ (0.12)                               | \$ 0.02           | \$ (0.05)                              | \$ 0.19           |
| Diluted (loss) / earnings per share from discontinued operations                                | -                                       | -                 | -                                      | -                 |
| <b>Diluted (Loss) / Earnings per Share from Net (Loss) / Income</b>                             | <b>\$ (0.12)</b>                        | <b>\$ 0.02</b>    | <b>\$ (0.05)</b>                       | <b>\$ 0.19</b>    |
| <b>Weighted Average Number of Common Shares Outstanding</b>                                     |   |                   |  |                   |
| Basic   | 4,272                                   | 4,176             | 4,258                                  | 4,131             |
| Dilutive effect of stock options  | 103                                     | 106               | 113                                    | 143               |
| <b>Number of Shares Used to Compute Earnings Per Share Diluted</b>                              | <b>4,375</b>                            | <b>4,282</b>      | <b>4,371</b>                           | <b>4,274</b>      |

See notes to condensed consolidated financial statements.

**TRIO-TECH INTERNATIONAL AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**  
**UNAUDITED (IN THOUSANDS)**

|   | Three Months Ended<br>March 31,<br>2025 | March 31,<br>2024 | Nine Months Ended<br>March 31,<br>2025 | March 31,<br>2024 |
|---|---|-------------------|--|-------------------|
| <b>Comprehensive (Loss) / Income Attributable to Common Shareholders:</b> |   |                   |  |                   |
| Net (loss) / income   | \$ (476)                                | \$ 163            | \$ (170)                               | \$ 856            |
| Foreign currency translation, net of tax                                  | 522                                     | (753)             | 742                                    | 222               |
| <b>Comprehensive Income / (Loss)</b>                                      | <b>46</b>                               | <b>(590)</b>      | <b>572</b>                             | <b>1,078</b>      |
| Less: comprehensive income attributable to non- controlling interest      | 26                                      | 93                | 163                                    | 49                |
| <b>Comprehensive Income / (Loss) Attributable to Common Shareholders</b>  | <b>\$ 20</b>                            | <b>\$ (683)</b>   | <b>\$ 409</b>                          | <b>\$ 1,029</b>   |

See notes to condensed consolidated financial statements.

**TRIO-TECH INTERNATIONAL AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY**  
**UNAUDITED (IN THOUSANDS)**

**Nine months ended March 31, 2025**

|                                  | <b>Common Stock</b> |               | <b>Paid-in Capital</b> | <b>Accumulated Retained Earnings</b> | <b>Accumulated Other Comprehensive Income</b> | <b>Non-controlling Interest</b> | <b>Total</b>  |
|----------------------------------|---------------------|---------------|------------------------|--------------------------------------|---|---------------------------------|---------------|
|                                  | <b>Shares</b>       | <b>Amount</b> | <b>\$</b>              | <b>\$</b>                            | <b>\$</b>                                     | <b>\$</b>                       | <b>\$</b>     |
| Balance at June 30, 2024         | 4,250               | 13,325        | 5,531                  | 11,813                               | 660   | 249                             | 31,578        |
| Stock option expense             | -                   | -             | 413                    | -                                    | -   | -                               | 413           |
| Net (Loss) / income              | -                   | -             | -                      | (224)                                | -   | 54                              | (170)         |
| Exercise of stock option         | 63                  | 165           | -                      | -                                    | -   | -                               | 165           |
| Translation adjustment           | -                   | -             | -                      | -                                    | 633   | 109                             | 742           |
| <b>Balance at March 31, 2025</b> | <b>4,313</b>        | <b>13,490</b> | <b>5,944</b>           | <b>11,589</b>                        | <b>1,293</b>                                  | <b>412</b>                      | <b>32,728</b> |

**Nine months ended March 31, 2024**

|                                  | <b>Common Stock</b> |               | <b>Paid-in Capital</b> | <b>Accumulated Retained Earnings</b> | <b>Accumulated Other Comprehensive Income</b> | <b>Non-controlling Interest</b> | <b>Total</b>  |
|----------------------------------|---------------------|---------------|------------------------|--------------------------------------|---|---------------------------------|---------------|
|                                  | <b>Shares</b>       | <b>Amount</b> | <b>\$</b>              | <b>\$</b>                            | <b>\$</b>                                     | <b>\$</b>                       | <b>\$</b>     |
| Balance at June 30, 2023         | 4,097               | 12,819        | 5,066                  | 10,763                               | 758   | 165                             | 29,571        |
| Stock option expenses            | -                   | -             | 428                    | -                                    | -   | -                               | 428           |
| Net income                       | -                   | -             | -                      | 807                                  | -   | 49                              | 856           |
| Exercise of stock option         | 113                 | 375           | -                      | -                                    | -   | -                               | 375           |
| Translation adjustment           | -                   | -             | -                      | -                                    | 226   | (4)                             | 222           |
| <b>Balance at March 31, 2024</b> | <b>4,210</b>        | <b>13,194</b> | <b>5,494</b>           | <b>11,570</b>                        | <b>984</b>                                    | <b>210</b>                      | <b>31,452</b> |

See notes to condensed consolidated financial statements.

**TRIO-TECH INTERNATIONAL AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (IN THOUSANDS)**

|  | Nine Months Ended                |                                  |
|--|----------------------------------|----------------------------------|
|  | March 31,<br>2025<br>(Unaudited) | March 31,<br>2024<br>(Unaudited) |
| <b>Cash Flow from Operating Activities</b>   |                                  |                                  |
| Net income   | \$ (170)                         | \$ 856                           |
| Adjustments to reconcile net income to net cash flow provided by operating activities      |                                  |                                  |
| Unrealized foreign exchange loss   | 135                              | 5                                |
| Depreciation and amortization  | 2,093                            | 3,546                            |
| (Gain) / Loss on sales of property, plant and equipment                                    | (101)                            | 72                               |
| Provision for obsolete inventories, net  | 122                              | 15                               |
| Stock compensation   | 413                              | 428                              |
| Bad debt recovery  | (61)                             | (5)                              |
| Allowance for expected credit losses   | 62                               | -                                |
| Accrued interest expense, net accrued interest income                                      | (20)                             | (50)                             |
| Payment of interest portion of finance lease   | (3)                              | (5)                              |
| Warranty expense, net  | 2                                | 12                               |
| Reversal of income tax provision   | (9)                              | (7)                              |
| Deferred tax expense / (benefits)  | 20                               | (22)                             |
| Changes in operating assets and liabilities, net of acquisition effects                    |                                  |                                  |
| Trade accounts receivable  | 1,697                            | (256)                            |
| Other receivables  | (344)                            | (150)                            |
| Other assets   | 103                              | (34)                             |
| Inventories  | 853                              | (600)                            |
| Prepaid expense and other current assets   | 67                               | 128                              |
| Accounts payable, accrued expense and contract liabilities                                 | (2,437)                          | 462                              |
| Income taxes payable   | (313)                            | (254)                            |
| Other non-current liabilities  | 3                                | (567)                            |
| Operating lease liabilities  | (1,077)                          | (1,056)                          |
| <b>Net Cash Provided by Operating Activities</b>   | <b>\$ 1,035</b>                  | <b>\$ 2,518</b>                  |
| <b>Cash Flow from Investing Activities</b>   |                                  |                                  |
| Withdrawal from unrestricted term deposits, net  | 4,901                            | 4,020                            |
| Investment in unrestricted term deposits, net  | (4,838)                          | (3,625)                          |
| Additions to property, plant and equipment   | (410)                            | (208)                            |
| Proceeds from disposal of property, plant and equipment                                    | 246                              | 71                               |
| Proceeds from disposal of assets held-for-sale   | -                                | 198                              |
| <b>Net Cash (Used in) / Provided by Investing Activities</b>                               | <b>(101)</b>                     | <b>456</b>                       |
| <b>Cash Flow from Financing Activities</b>   |                                  |                                  |
| Payment on lines of credit   | (98)                             | (961)                            |
| Payment of bank loans  | (208)                            | (362)                            |
| Payment of finance leases  | (48)                             | (82)                             |
| Proceeds from exercising stock options   | 165                              | 375                              |
| Proceeds from lines of credit  | 93                               | 952                              |
| <b>Net Cash (Used in) Financing Activities</b>   | <b>(96)</b>                      | <b>(78)</b>                      |
| Effect of Changes in Exchange Rate   | 224                              | 296                              |
| <b>Net Increase in Cash, Cash Equivalents, and Restricted Cash</b>                         | <b>1,062</b>                     | <b>3,192</b>                     |
| <b>Cash, Cash Equivalents, and Restricted Cash at Beginning of Period</b>                  | <b>12,556</b>                    | <b>10,038</b>                    |
| <b>Cash, Cash Equivalents, and Restricted Cash at End of Period</b>                        | <b>\$ 13,618</b>                 | <b>\$ 13,230</b>                 |
| <b>Supplementary Information of Cash Flows</b>   |                                  |                                  |
| Cash paid during the period for:   |                                  |                                  |
| Interest   | \$ 35                            | \$ 39                            |
| Income taxes   | \$ 492                           | \$ 425                           |
| <b>Reconciliation of Cash, Cash Equivalents, and Restricted Cash</b>                       |                                  |                                  |
| <b>Cash</b>  | <b>11,020</b>                    | <b>10,716</b>                    |
| <b>Restricted Term-Deposits in Current Assets</b>  | <b>776</b>                       | <b>754</b>                       |
| <b>Restricted Term-Deposits in Non-Current Assets</b>                                      | <b>1,822</b>                     | <b>1,760</b>                     |
| <b>Total Cash, Cash Equivalents, and Restricted Cash Shown in Statements of Cash Flows</b> | <b>\$ 13,618</b>                 | <b>\$ 13,230</b>                 |

Restricted deposits represent the amount of cash pledged to secure loans payable or trade financing granted by financial institutions, serve as collateral for public utility agreements such as electricity and water, and performance bonds related to customs duty payable. Restricted deposits are classified as current and non-current depending on whether they relate to long-term or short-term obligations. Restricted deposits of \$776 as at March 31, 2025 are classified as current assets as they relate to short-term trade financing. On the other hand, restricted deposits of \$1,822 as at March 31, 2025 are classified as non-current assets as they relate to long-term obligations and will become unrestricted only upon discharge of the obligations.

See notes to condensed consolidated financial statements.

**TRIO-TECH INTERNATIONAL AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(IN THOUSANDS, EXCEPT EARNINGS PER SHARE AND NUMBER OF SHARES)****1. ORGANIZATION AND BASIS OF PRESENTATION**

Trio-Tech International (the “Company”, or “TTI”) was incorporated in fiscal year ended June 30, 1958 under the laws of the State of California. The Company has traditionally been a provider of reliability test equipment and services to the semiconductor and other industries. The Company provides comprehensive electrical, environmental, and burn-in testing services to semiconductor manufacturers in Asia. The Company designs and manufactures an extensive range of burn-in and reliability test equipment used in the “back-end” manufacturing processes of semiconductors. The Company also designs, manufactures and distributes an extensive range of test, process and other equipment used in the manufacturing processes of customers in various industries in the consumer and industrial market. The Company also acts as a design-in reseller of a wide range of camera modules, LCD displays and touch screen panels.

In the first quarter of fiscal year ended June 30, 2025 (“Fiscal 2025”), we made changes in our business strategy in an effort to better align with our focus areas and to streamline operations. While the semiconductor industry is and will remain a major market for Trio-Tech, an important component of our strategy is to reduce our historic concentration on this industry. As a result, we organized our operating businesses based on the markets that we serve. Beginning in Fiscal 2025, we report our financial performance based on our new segments, Semiconductor Back-end Solutions and Industrial Electronics.

TTI has subsidiaries in the U.S., Singapore, Malaysia, Thailand, Indonesia, Cayman Islands and China as follows:

|   | Ownership | Location                      |
|---|-----------|-------------------------------|
| Express Test Corporation (Dormant)  | 100%      | Van Nuys, California          |
| Trio-Tech Reliability Services (Dormant)  | 100%      | Van Nuys, California          |
| KTS Incorporated, dba Universal Systems (Dormant)                                     | 100%      | Van Nuys, California          |
| European Electronic Test Centre (Dormant)   | 100%      | Cayman Islands                |
| Trio-Tech International Pte. Ltd.   | 100%      | Singapore                     |
| Universal (Far East) Pte. Ltd.*   | 100%      | Singapore                     |
| Trio-Tech International (Thailand) Co. Ltd. *   | 100%      | Bangkok, Thailand             |
| Trio-Tech (Bangkok) Co. Ltd. *  | 100%      | Bangkok, Thailand             |
| Trio-Tech (Malaysia) Sdn. Bhd. (55% owned by Trio-Tech International Pte. Ltd.)       | 55%       | Penang and Selangor, Malaysia |
| Trio-Tech (Kuala Lumpur) Sdn. Bhd. (100% owned by Trio-Tech Malaysia Sdn. Bhd.)#      | 55%       | Selangor, Malaysia            |
| Prestal Enterprise Sdn. Bhd. (76% owned by Trio-Tech International Pte. Ltd.)         | 76%       | Selangor, Malaysia            |
| Trio-Tech (SIP) Co., Ltd. *   | 100%      | Suzhou, China                 |
| Trio-Tech (Chongqing) Co. Ltd. *  | 100%      | Chongqing, China              |
| SHI International Pte. Ltd. (Dormant) (55% owned by Trio-Tech International Pte. Ltd) | 55%       | Singapore                     |
| PT SHI Indonesia (Dormant) (95% owned by SHI International Pte. Ltd.)                 | 52%       | Batam, Indonesia              |
| Trio-Tech (Tianjin) Co., Ltd. *   | 100%      | Tianjin, China                |
| Trio-Tech (Jiangsu) Co., Ltd. (51% owned by Trio-Tech (SIP) Co., Ltd.)                | 51%       | Suzhou, China                 |

\* 100% owned by Trio-Tech International Pte. Ltd.

# Trio-Tech (Kuala Lumpur) Sdn. Bhd. has been gazetted and formally removed from the register following the completion of the strike-off process.

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The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with United States Generally Accepted Accounting Principles ("GAAP") for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. All significant intercompany accounts and transactions have been eliminated in consolidation. The unaudited condensed consolidated financial statements are presented in U.S. dollars unless otherwise stated. The accompanying condensed consolidated financial statements do not include all the information and footnotes required by GAAP for complete financial statements. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's Annual Report for the fiscal year ended June 30, 2024 ("Fiscal 2024"). The Company's operating results are presented based on the translation of foreign currencies using the respective quarter's average exchange rate.

The results of operations for the nine months ended March 31, 2025 are not necessarily indicative of the results that may be expected for any other interim period or for the full year ending June 30, 2025.

*Use of Estimates* — The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expense during the reporting period. Among the more significant estimates included in these consolidated financial statements are the estimated allowance for credit losses on account receivables, reserve for obsolete inventory, impairments, provision of income tax, stock options and the deferred income tax asset allowance. Actual results could materially differ from those estimates.

*Significant Accounting Policies.* There have been no material changes to our significant accounting policies summarized in Note 1 "Basis of Presentation and Summary of Significant Accounting Policies" to our consolidated Financial Statements included in our Annual Report on Form 10-K for Fiscal 2024.

*Recasting of Certain Prior Period Information* - In response to changes in our business strategy, during the first quarter of Fiscal 2025, the Company's chief operating decision maker, who is also our Chief Executive Officer, requested changes in the information that he regularly reviews for purposes of allocating resources and assessing performance. As a result, beginning in Fiscal 2025, we report our financial performance based on our new segments described in Note 14 – Segment Information. We have recast certain prior period amounts to conform to the way we internally manage and monitor segment performance during Fiscal 2025. This change primarily impacted Note 14 – Segment Information, with no impact on consolidated net income or cash flows.

*Comparative figures* - Certain amounts in the prior periods presented have been reclassified to conform to the current period financial statement presentation. These reclassifications have no effect on previously reported net income.

## **2. NEW ACCOUNTING PRONOUNCEMENTS**

In November 2023, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2023-07, Segment Reporting (Topic 280), *Improvements to Reportable Segment Disclosures*. The new guidance requires enhanced disclosures about significant segment expense. This standard update is effective for Company beginning in the fiscal year ending June 30, 2025 and interim period reports beginning in the first quarter of the fiscal year ending June 30, 2026. Early adoption is permitted on a retrospective basis. The Company is currently evaluating the impact of this ASU on segment disclosure.

In December 2023, the FASB issued ASU 2023-09, Income Taxes (Topic 740), *Improvements to Income Tax Disclosures*. The new guidance requires enhanced disclosures about income tax expense. This standard update is effective for Company beginning in the fiscal year ending June 30, 2026. Early adoption is permitted on a prospective basis. The Company is currently evaluating the impact of this ASU on annual income tax disclosures.

In November 2024, the FASB released ASU No. 2024-03, *Disaggregation of Income Statement Expenses*. This ASU's purpose is to improve the disclosures about a public business entity's expenses and address requests from investors for more detailed information about the types of expenses in commonly presented expense captions. Early adoption is permitted. This standard update is effective for Company beginning in the fiscal year ending June 30, 2029.

New pronouncements issued but not yet effective until after March 31, 2025, are not expected to have a significant effect on the Company's consolidated financial position or results of operations.

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**3. TERM DEPOSITS**

|   | March 31,<br>2025<br>(Unaudited) | June 30,<br>2024 |
|---|----------------------------------|------------------|
| Short-term deposits                                     | \$ 6,587                         | \$ 6,540         |
| Currency translation effect on short-term deposits      | (17)                             | (43)             |
| <b>Total short-term deposits</b>                        | <b>6,570</b>                     | <b>6,497</b>     |
| Restricted term deposits - Current                      | 765                              | 750              |
| Currency translation effect on restricted term deposits | 11                               | -                |
| <b>Total restricted term deposits - Current</b>         | <b>776</b>                       | <b>750</b>       |
| Restricted term deposits – Non-current                  | 1,794                            | 1,773            |
| Currency translation effect on restricted term deposits | 28                               | (2)              |
| <b>Total restricted term deposits - Non-current</b>     | <b>1,822</b>                     | <b>1,771</b>     |
| Total term deposits                                     | <b>\$ 9,168</b>                  | <b>\$ 9,018</b>  |

Restricted deposits represent the amount of cash pledged to secure loans payable or trade financing granted by financial institutions, serve as collateral for public utility agreements such as electricity and water, and performance bonds related to customs duty payable. Restricted deposits are classified as current and non-current depending on whether they relate to long-term or short-term obligations. Restricted deposits of \$776 as at March 31, 2025 are classified as current assets as they relate to short-term trade financing. On the other hand, restricted deposits of \$1,822 as at March 31, 2025 are classified as non-current assets as they relate to long-term obligations and will become unrestricted only upon discharge of the obligations.

**4. TRADE ACCOUNTS RECEIVABLE AND ALLOWANCE FOR EXPECTED CREDIT LOSSES**

Accounts receivable are customer obligations due under normal trade terms. The Company performs continuing credit evaluations of its customers' financial conditions, and although management generally does not require collateral, letters of credit may be required from the customers in certain circumstances.

The allowance for trade receivable represents management's expected credit losses in our trade receivables as of the date of the financial statements. The allowance provides for probable losses that have been identified with specific customer relationships and for probable losses believed to be inherent in the trade receivables, but that have not been specifically identified.

The following table represents the changes in the allowance for expected credit losses:

|                              | March 31,<br>2025<br>(Unaudited) | June 31,<br>2024 |
|------------------------------|----------------------------------|------------------|
| Beginning                    | \$ 209                           | \$ 217           |
| Additions charged to expense | 62                               | 12               |
| Recovered                    | (61)                             | (15)             |
| Written off                  | (178)                            | (2)              |
| Currency translation effect  | 3                                | (3)              |
| Ending                       | <b>\$ 35</b>                     | <b>\$ 209</b>    |

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## 5. LOANS RECEIVABLE FROM PROPERTY DEVELOPMENT PROJECTS

The following table presents Trio-Tech (Chongqing) Co. Ltd (“TTCQ”)’s loan receivables from property development projects in China as of March 31, 2025.

|   | Loan Expiry Date | Loan Amount (RMB) | Loan Amount (U.S. Dollars) |
|---|------------------|-------------------|----------------------------|
| <b>Short-term loan receivables</b>                      |                  |                   |                            |
| JiangHuai (Project – Yu Jin Jiang An)                   | May 31, 2013     | 2,000             | 274                        |
| Less: allowance for expected credit losses              |                  | (2,000)           | (274)                      |
| Net loan receivables from property development projects |                  | -                 | -                          |

The short-term loan receivables amounting to renminbi (“RMB”) 2,000, or approximately \$274 arose due to TTCQ entering into a Memorandum Agreement with JiangHuai Property Development Co. Ltd. (“JiangHuai”) to invest in their property development projects (Project - Yu Jin Jiang An) located in Chongqing City, China in the fiscal year ended June 30, 2011 (“Fiscal 2011”). Based on TTI’s financial policy, an allowance for expected credit losses of \$274 on the investment in JiangHuai was recorded during the fiscal year ended June 30, 2014 (“Fiscal 2014”). TTCQ did not generate other income from JiangHuai for the three months ended March 31, 2025 and 2024. TTCQ is in the legal process of recovering the outstanding amount of approximately \$274.

## 6. INVENTORIES

Inventories consisted of the following:

|  | March 31,<br>2025 | June 30,<br>2024 |
|--|-------------------|------------------|
|  | (Unaudited)       |                  |
| Raw materials                            | \$ 1,414          | \$ 1,668         |
| Work in progress                         | 1,014             | 1,048            |
| Finished goods                           | 551               | 1,129            |
| Less: provision for obsolete inventories | (796)             | (679)            |
| Currency translation effect              | 57                | (4)              |
|  | <u>\$ 2,240</u>   | <u>\$ 3,162</u>  |

The following table represents the changes in provision for obsolete inventories:

|                              | March 31,<br>2025 | June 30,<br>2024 |
|------------------------------|-------------------|------------------|
|                              | (Unaudited)       |                  |
| Beginning                    | \$ 679            | \$ 648           |
| Additions charged to expense | 121               | 65               |
| Usage – disposition          | (8)               | (21)             |
| Currency translation effect  | 4                 | (13)             |
| Ending                       | <u>\$ 796</u>     | <u>\$ 679</u>    |

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## 7. INVESTMENT PROPERTIES

The following table presents the Company's investment in properties in China as of March 31, 2025. The exchange rate is based on the market rate as of March 31, 2025.

|  | March 31,<br>2025<br>(Unaudited) | June 30,<br>2024     |
|--|----------------------------------|----------------------|
| <b>Property I – MaoYe Property</b>               |                                  |                      |
| Cost   | \$ 301                           | \$ 301               |
| Less: Accumulated depreciation                   | (247)                            | (226)                |
| Currency translation effect                      | (11)                             | (22)                 |
|  | <u><u>\$ 43</u></u>              | <u><u>53</u></u>     |
|  |                                  |                      |
|  | March 31,<br>2025<br>(Unaudited) | June 30,<br>2024     |
| <b>Property II – JiangHuai Property</b>          |                                  |                      |
| Cost   | \$ -                             | \$ 580               |
| Less: Accumulated depreciation                   | - (360)                          | -                    |
| Currency translation effect                      | - (83)                           | -                    |
| Carrying value of relinquished asset             | <u><u>\$ -</u></u>               | <u><u>\$ 137</u></u> |
| Cost of acquired asset                           | 137                              | -                    |
| Less: Accumulated depreciation of acquired asset | (19)                             | -                    |
|  | <u><u>\$ 118</u></u>             | <u><u>\$ 137</u></u> |
|  |                                  |                      |
|  | March 31,<br>2025<br>(Unaudited) | June 30,<br>2024     |
| <b>Property III – FuLi Property</b>              |                                  |                      |
| Cost   | \$ 648                           | \$ 648               |
| Less: Accumulated Depreciation                   | (375)                            | (338)                |
| Currency translation effect                      | (77)                             | (93)                 |
|  | <u><u>\$ 196</u></u>             | <u><u>\$ 217</u></u> |

### Rental Property I – MaoYe Property

MaoYe Property generated a rental income of \$6 and \$19 during the three and nine months ended March 31, 2025, as compared to \$6 and \$18 for the same period in Fiscal 2024.

A lease agreement was entered into on February 1, 2023 for a period of 4 years at a monthly rate of RMB15, or approximately \$2. Pursuant to the agreement, monthly rental will increase by 5% after the second year.

Depreciation expense for MaoYe Property was \$3 and \$10 for the three and nine months ended March 31, 2025, as compared to \$4 and \$12 for the same period in Fiscal 2024.

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### Rental Property II – JiangHuai

During the year ended June 30, 2010 (“Fiscal 2010”), TTCQ purchased eight units of commercial property in Chongqing, China, from JiangHuai for RMB 3,600, or approximately \$580. The title deeds for these properties had not been received by TTCQ since the entire project had not been completed by JiangHuai. JiangHuai is currently in liquidation and the local court had appointed a Management Company to manage the liquidation process and address claims from stakeholders. To expedite the resolution, TTCQ agreed to settle the claims through an asset exchange. The court directed the Management Company to engage a third-party valuer to assess the assets involved. Based on the valuation, the court determined that TTCQ would receive title deeds for 5 shop units having a total area of 547.67 m<sup>2</sup> in exchange of the claim made for the 8 units without title deeds. In July 2024, the court concluded that the value of these 5 shop units was equivalent to the original purchase price of 8 shop units of RMB 3,600 and issued a court order to process title deeds for the 5 units in the name of TTCQ. The carrying value of the JiangHuai asset group as at June 30, 2024 was RMB 990. Applying the guidance in FASB Accounting Standards Codification (“ASC”) Topic 845, *Nonmonetary transactions*, this transaction lacks commercial substance and hence, the JiangHuai asset group will continue to be accounted based on the carrying value of the exchanged investment properties. The title deeds have been received as of September 2024.

JiangHuai Property did not generate any rental income for the three and nine months ended March 31, 2025 and 2024.

Depreciation expense for JiangHuai was \$7 and \$20 for the three and nine months ended March 31, 2025, as compared to \$6 and \$18 for the same period in Fiscal 2024.

### Rental Property III – FuLi

FuLi Property generated a rental income of \$3 and \$6 for the three and nine months ended March 31, 2025, as compared to \$nil and \$1 for the same period in Fiscal 2024.

A lease agreement was entered into October 10, 2024 for a period of 4 years at a monthly rate of RMB9, or approximately \$1. Pursuant to the agreement, monthly rental will increase by 5% after the second year.

Depreciation expense for FuLi was \$7 and \$21 for the three and nine months ended March 31, 2025, as compared to \$7 and \$21 for the same period in Fiscal 2024.

### Summary

Total rental income for all investment properties in China was \$9 and \$25 for the three and nine months ended March 31, 2025, as compared to \$6 and \$19 for the same period in Fiscal 2024.

Depreciation expense for all investment properties in China was \$17 and \$51 for the three and nine months ended March 31, 2025, as compared to \$17 and \$51 for the same period in Fiscal 2024.

## 8. OTHER ASSETS

Other assets consisted of the following:

|  | March 31,<br>2025<br>(Unaudited) | June 30,<br>2024 |
|--|----------------------------------|------------------|
| Deposits for rental and utilities and others       | \$ 120                           | \$ 234           |
| Downpayment for Purchase of Investment Properties* | 1,580                            | 1,580            |
| Less: Provision for Impairment                     | (1,580)                          | (1,580)          |
| Currency translation effect                        | 1                                | (2)              |
| <b>Total</b>                                       | <b>\$ 121</b>                    | <b>\$ 232</b>    |

\*Down payment for purchase of investment properties included downpayment relating to shop lots in Singapore Themed Resort Project in Chongqing, China. The shop lots are to be delivered to TTCQ upon completion of the construction. The initial targeted date of completion was in Fiscal 2017. However, progress has stalled because the developer is currently reorganizing assets and renegotiating with the creditors to complete the project.

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During the fourth quarter of Fiscal 2021, the Company accrued an impairment charge of \$1,580 related to the doubtful recovery of the down payment on property in the Singapore Themed Resort Project in Chongqing, China. The Company elected to take this non-cash impairment charge due to increased uncertainties regarding the project's viability, given the developers' weakening financial condition as well as uncertainties arising from the negative real-estate environment in China, implementation of control measures on real-estate lending in China and its relevant government policies.

### **9. LINES OF CREDIT**

The carrying value of the Company's lines of credit approximates its fair value because the interest rates associated with the lines of credit are adjustable in accordance with market situations when the Company borrowed funds with similar terms and remaining maturities.

The Company's credit rating provides it with ready and adequate access to funds in global markets.

As of March 31, 2025, the Company had certain lines of credit that are collateralized by restricted deposits.

| Entity with Facility                         | Type of Facility | Interest Rate             | Credit Limitation | Unused Credit |
|--|------------------|---------------------------|-------------------|---------------|
| Trio-Tech International Pte. Ltd., Singapore | Lines of Credit  | Cost of Funds Rate +1.25% | \$ 3,955          | \$ 3,670      |
| Universal (Far East) Pte. Ltd.               | Lines of Credit  | Cost of Funds Rate +1.25% | \$ 1,865          | \$ 1,786      |
| Trio-Tech Malaysia Sdn. Bhd.                 | Revolving credit | Cost of Funds Rate +2%    | \$ 341            | \$ 341        |

As of June 30, 2024, the Company had certain lines of credit that are collateralized by restricted deposits.

| Entity with Facility                         | Type of Facility | Interest Rate             | Credit Limitation | Unused Credit |
|--|------------------|---------------------------|-------------------|---------------|
| Trio-Tech International Pte. Ltd., Singapore | Lines of Credit  | Cost of Funds Rate +1.25% | \$ 3,907          | \$ 3,626      |
| Universal (Far East) Pte. Ltd.               | Lines of Credit  | Cost of Funds Rate +1.25% | \$ 1,843          | \$ 1,818      |
| Trio-Tech Malaysia Sdn. Bhd.                 | Revolving credit | Cost of Funds Rate +2%    | \$ 318            | \$ 318        |

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**10. ACCRUED EXPENSE**

Accrued expense consisted of the following:

|   | March 31,<br>2025<br>(Unaudited) | June 30,<br>2024 |
|---|----------------------------------|------------------|
| Payroll and related costs                                       | \$ 886                           | \$ 1,737         |
| Commissions   | 199                              | 164              |
| Legal and audit   | 263                              | 328              |
| Sales tax and withholding tax                                   | 101                              | 34               |
| Sales rebate  | 20                               | 81               |
| Travel Expense  | 38                               | 25               |
| Utilities   | 122                              | 231              |
| Warranty  | 21                               | 27               |
| Accrued purchase of materials and property, plant and equipment | 315                              | 553              |
| Provision for reinstatement                                     | 352                              | 380              |
| Other accrued expense   | 131                              | 52               |
| Currency translation effect                                     | 48                               | 22               |
| <b>Total</b>  | <b>\$ 2,496</b>                  | <b>\$ 3,634</b>  |

**11. ASSURANCE WARRANTY ACCRUAL**

The Company provides for the estimated costs that may be incurred under its warranty program at the time the sale is recorded. The warranty period of the products manufactured by the Company is generally one year or the warranty period agreed upon with the customer. The Company estimates the warranty costs based on the historical rates of warranty returns. The Company periodically assesses the adequacy of its recorded warranty liability and adjusts the amounts as necessary.

|                                       | March 31,<br>2025<br>(Unaudited) | June 30,<br>2024 |
|---------------------------------------|----------------------------------|------------------|
| Beginning                             | \$ 27                            | \$ 24            |
| Additions charged to cost and expense | 2                                | 21               |
| Utilization                           | (8)                              | (20)             |
| Currency translation effect           | -                                | 2                |
| <b>Ending</b>                         | <b>\$ 21</b>                     | <b>\$ 27</b>     |

## 12. BANK LOANS PAYABLE

Bank loans payable consisted of the following:

|   | March 31,<br>2025<br>(Unaudited) | June 30,<br>2024 |
|---|----------------------------------|------------------|
| Note payable denominated in the Malaysian Ringgit for expansion plans in Malaysia, maturing in July 2028, bearing interest at the bank's prime rate less 2.00% (4.85% for both March 31, 2025 and June 30, 2024) per annum, with monthly payments of principal plus interest through July 2028, collateralized by the acquired building with a carrying value of \$2,276 and \$2,208, as at March 31, 2025 and June 30, 2024, respectively. | \$ 527                           | \$ 596           |
| Financing arrangement at fixed interest rate 3.2% per annum, with monthly payments of principal plus interest through July 2025.  | 15                               | 44               |
| Financing arrangement at fixed interest rate 3.0% per annum, with monthly payments of principal plus interest through December 2026.  | 95                               | 124              |
| Financing arrangement at fixed interest rate 3.0% per annum, with monthly payments of principal plus interest through August 2027.  | 92                               | 110              |
| <b>Total bank loans payable</b>   | <b>\$ 729</b>                    | <b>\$ 874</b>    |
| Current portion of bank loans payable   | 233                              | 235              |
| Currency translation effect on current portion of bank loans  | 22                               | 26               |
| <b>Current portion of bank loans payable</b>  | <b>255</b>                       | <b>261</b>       |
| Long-term portion of bank loans payable   | 430                              | 591              |
| Currency translation effect on long-term portion of bank loans  | 44                               | 22               |
| <b>Long-term portion of bank loans payable</b>  | <b>\$ 474</b>                    | <b>\$ 613</b>    |

Future minimum payments (excluding interest) as at March 31, 2025, were as follows:

|  |               |
|--|---------------|
| Remainder of Fiscal 2026                 | \$ 70         |
| 2027                                     | 247           |
| 2028                                     | 227           |
| Thereafter                               | 185           |
| <b>Total obligations and commitments</b> | <b>\$ 729</b> |

Future minimum payments (excluding interest) as at June 30, 2024, were as follows:

|  |               |
|--|---------------|
| 2026                                     | \$ 260        |
| 2027                                     | 230           |
| 2028                                     | 212           |
| Thereafter                               | 172           |
| <b>Total obligations and commitments</b> | <b>\$ 874</b> |

### **13. COMMITMENTS AND CONTINGENCIES**

As at March 31, 2025, the Company has capital commitment of \$320 related to the relocation of its China facilities to enhance operational synergies and align with a more space-efficient business model, as compared to capital commitment of \$65 as at June 30, 2024.

Deposits with banks are not fully insured by the local government or agency and are consequently exposed to risk of loss. The Company believes that the probability of bank failure, causing loss to the Company, is remote.

The Company is, from time to time, the subject of litigation claims and assessments arising out of matters occurring in its normal business operations. In the opinion of management, resolution of these matters will not have a material adverse effect on the Company's consolidated financial statements.

### **14. BUSINESS SEGMENTS**

ASC Topic 280, *Segment Reporting*, establishes standards for reporting information about operating segments. Operating segments are defined as components of a reporting entity, the operating results of which are reviewed regularly by the chief operating decision maker ("CODM") to make decisions about resource allocation and to assess performance. Our CODM is our Chief Executive Officer.

In response to changes in our business strategy in an effort to better align with our focus areas and to streamline operations, during the first quarter of Fiscal 2025, our CODM requested changes in the information that he regularly reviews for purposes of allocating resources and assessing performance. As a result, we have updated our reporting and beginning in Fiscal 2025, we report our financial performance based on our new segments, "Semiconductor Back-end Solutions" ("SBS") and "Industrial Electronics" ("IE"), and analyze gross profit and operating income as the measure of segment profitability. We have recast certain prior period amounts to conform to the way we internally manage and monitor segment performance during Fiscal 2025.

Our operating businesses are organized based on the nature of markets. The SBS segment comprises our core semiconductor back-end equipment manufacturing and testing operations that serve the semiconductor industry. Our value-added distribution business, along with our services and equipment manufacturing operations that serve various industries are being reported together in our IE segment. A detailed description of our operating segments as of March 31, 2025 can be found in the overview section of Item 2 of this Quarterly Report, entitled "Management's Discussion and Analysis of Financial Condition and Results of Operations". A mapping of our previous presentation and the new segments is presented below:

- Manufacturing – Manufacturing of equipment that solely serves the back-end processes of the semiconductor industry is presented under the SBS segment, and manufacturing of equipment that serves various industries is presented under the IE segment.
- Testing Services – Testing services are presented under the SBS segment.

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- Distribution – Value-added distribution of burn-in test related equipment is presented under the SBS segment, and value-added distribution of other electronic products is presented under the IE segment.
- Real estate – Real-estate segment relates to real estate investments made in ChongQing, China. When identifying reportable segments, management evaluates the contribution of each segment to the overall business strategy and whether the segment reported provides meaningful information to users about the Company's performance and prospects. Revenue from the real-estate segment has been below 1% of total revenue in the past five fiscal years due to the negative real-estate environment in China. Effective in Fiscal 2025, management therefore concluded that the real-estate segment is not integral to the Company's operations and does not intend to allocate any additional resources to this segment. As a result, this segment will cease to be a reportable segment in Fiscal 2025, and therefore will be presented under the Others segment.

Our CODM uses total revenue, gross profit, operating income and total assets in assessing segment performance and deciding how to allocate resources. Segment operating income includes corporate allocations. Segment revenues include sales of equipment and services by our segments. Total intersegment sales were \$3 and \$37 in the three months ended March 31, 2025 and March 31, 2024 respectively. Certain corporate costs, including those related to legal, information technology, human resources and shared services are allocated to our segments based on their relative revenues, manpower costs and fixed assets.

The amounts related to revenue and earnings presented as Others include the results of an immaterial real estate business that ceased to be a reportable segment in Fiscal 2025 and includes certain costs incurred at the corporate-level, including the cost of our stock compensation plans not allocated to our reportable segments. Assets presented under Others segment consisted primarily of cash and cash equivalents, prepaid expenses and investment properties.

The cost of equipment, current year investment in new equipment and depreciation expense is allocated into respective reportable segments based on the primary purpose for which the equipment was acquired.

The following Segment Information is unaudited for the nine months ended March 31, 2025, and March 31, 2024:

**Business Segment Information:**

|                                     | Nine Months<br>Ended<br>March 31, |           | Net<br>Revenue | Gross<br>Profit /<br>(Loss) | Operating<br>Income /<br>(Loss) | Total<br>Assets | Depr. and<br>Amort. | Capital<br>Expenditures |
|-------------------------------------|-----------------------------------|-----------|----------------|-----------------------------|---------------------------------|-----------------|---------------------|-------------------------|
| Semiconductor Back-end<br>Solutions | 2025                              | \$ 18,113 | \$ 4,972       | \$ 271                      | \$ 31,829                       | \$ 1,872        | \$ 352              |                         |
|                                     | 2024                              | \$ 22,769 | \$ 6,082       | \$ 714                      | \$ 33,463                       | \$ 3,308        | \$ 208              |                         |
| Industrial Electronics              | 2025                              | 7,665     | 1,572          | (30)                        | 5,915                           | 170             | 56                  |                         |
|                                     | 2024                              | 9,778     | 2,028          | 510                         | 6,705                           | 183             | -                   |                         |
| Others                              | 2025                              | 24        | (28)           | (454)                       | 2,215                           | 51              | -                   |                         |
|                                     | 2024                              | 19        | (33)           | (489)                       | 2,919                           | 55              | -                   |                         |
| Total Company                       | 2025                              | \$ 25,802 | \$ 6,516       | \$ (213)                    | \$ 39,959                       | \$ 2,093        | \$ 408              |                         |
|                                     | 2024                              | \$ 32,566 | \$ 8,077       | \$ 735                      | \$ 43,087                       | \$ 3,546        | \$ 208              |                         |

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The following Segment Information is unaudited for the three months ended March 31, 2025, and March 31, 2024:

**Business Segment Information:**

|                                  | Three Months Ended<br>March 31, | Net Revenue | Gross Profit / (Loss) | Operating Income / (Loss) | Total Assets | Depr. and Amort. | Capital Expenditures |
|----------------------------------|---------------------------------|-------------|-----------------------|---------------------------|--------------|------------------|----------------------|
| Semiconductor Back-end Solutions | 2025                            | \$ 5,425    | \$ 1,436              | \$ (3)                    | \$ 31,829    | \$ 597           | \$ 100               |
|                                  | 2024                            | \$ 7,697    | \$ 2,220              | \$ 412                    | \$ 33,463    | \$ 684           | \$ 50                |
| Industrial Electronics           | 2025                            | 1,950       | 548                   | -                         | 5,915        | 57               | 56                   |
|                                  | 2024                            | 2,695       | 493                   | 26                        | 6,705        | 58               | -                    |
| Others                           | 2025                            | 9           | (8)                   | (340)                     | 2,215        | 17               | -                    |
|                                  | 2024                            | 6           | (10)                  | (379)                     | 2,919        | 20               | -                    |
| Total Company                    | 2025                            | \$ 7,384    | \$ 1,976              | \$ (343)                  | \$ 39,959    | \$ 671           | \$ 156               |
|                                  | 2024                            | \$ 10,398   | \$ 2,703              | \$ 59                     | \$ 43,087    | \$ 762           | \$ 50                |

Management periodically evaluates the ongoing contributions of each of its business segments to its current and future revenue and prospects. As a result, it may divest one or more business segments in the future to enable management to concentrate on segments where it anticipates opportunities for future revenue growth, thereby maximizing shareholder value.

**15. OTHER (EXPENSE) / INCOME**

Other (expense) / income consisted of the following:

|                            | Three Months Ended               |                                  | Nine Months Ended                |                                  |
|----------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|
|                            | March 31,<br>2025<br>(Unaudited) | March 31,<br>2024<br>(Unaudited) | March 31,<br>2025<br>(Unaudited) | March 31,<br>2024<br>(Unaudited) |
|                            | \$ 74                            | \$ 88                            | \$ 257                           | \$ 262                           |
| Interest income            |                                  |                                  |                                  |                                  |
| Other rental income        | 29                               | 29                               | 109                              | 101                              |
| Exchange (loss) / gain     | (251)                            | 113                              | (207)                            | (64)                             |
| Other miscellaneous income | 4                                | 22                               | 18                               | 67                               |
| <b>Total</b>               | <b>\$ (144)</b>                  | <b>\$ 252</b>                    | <b>\$ 177</b>                    | <b>\$ 366</b>                    |

**16. GOVERNMENT GRANTS**

|                  | Three Months Ended               |                                  | Nine Months Ended                |                                  |
|------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|
|                  | March 31,<br>2025<br>(Unaudited) | March 31,<br>2024<br>(Unaudited) | March 31,<br>2025<br>(Unaudited) | March 31,<br>2024<br>(Unaudited) |
|                  | \$ 22                            | \$ 12                            | \$ 93                            | \$ 89                            |
| Government grant |                                  |                                  |                                  |                                  |

In the three months ended March 31, 2025, the Company received government grants amounting to \$22, \$19 of which was an incentive from the Singapore government for local resident recruitment, and \$3 related to capital expenditure subsidy received from the China government. During the same period in 2024, the Company received government grants amounting to \$12, \$7 of which was an incentive from the Singapore government for local resident recruitment, and \$5 related to capital expenditure subsidy received from the China government.

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In the nine months ended March 31, 2025, the Company received government grants amounting to \$93, \$81 of which was financial assistance received from the Singapore government for local resident recruitment, and the remaining \$12, which was related to capital expenditure subsidy received from the China government. During the same period in Fiscal 2024, the Company received government grants amounting to \$89, \$19 of which was an incentive from the Singapore government for local resident recruitment, \$12 related to capital expenditure subsidy received from the China government and \$57 from the U.S. government related to Employee Retention Credit ("ERC").

## **17. INCOME TAX**

The provision for income taxes has been determined based upon the tax laws and rates in the countries in which we operate. The Company is subject to income taxes in the U.S. and numerous foreign jurisdictions. Significant judgment is required in determining the provision for income taxes and income tax assets and liabilities, including evaluating uncertainties in the application of accounting principles and complex tax laws.

Due to the enactment of the Tax Cuts and Jobs Act, the Company is subject to a tax on global intangible low-taxed income ("GILTI"). GILTI is a tax on foreign income in excess of a deemed return on tangible assets of foreign corporations. Companies subject to GILTI have the option to account for the GILTI tax as a period cost if and when incurred, or to recognize deferred taxes for temporary differences including outside basis differences expected to reverse as GILTI. The Company has elected to account for GILTI as a period cost. GILTI expense was \$nil for the three and nine months ended March 31, 2025, as compared to \$15 and \$30 for the three and nine months ended March 31, 2024, respectively.

The Company's income tax expense was \$6 and \$196 for the three and nine months ended March 31, 2025, as compared to \$142 and \$274 for the same period in Fiscal 2024. Income tax expense decreased due to lower chargeable income. Our effective tax rate ("ETR") from continuing operations was 933.3% and 24.3% for the nine months ended March 31, 2025 and March 31, 2024, respectively. ETR was higher for the nine months ended March 31, 2025, due to lower deferred tax assets in our Singapore operation, driven by lower provisions, which reduced the deductible temporary differences. The income tax expense that resulted from lower deferred tax assets was partially offset by lower GILTI tax due to lower chargeable income derived from controlled foreign corporation.

The Company accrues penalties and interest related to unrecognized tax benefits when necessary, as a component of penalties and interest expense, respectively. The Company had no unrecognized tax benefits or related accrued penalties or interest expense at March 31, 2025 and March 31, 2024, respectively.

In assessing the ability to realize the deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. Management considers the scheduled reversal of deferred tax liabilities, projected future taxable income, and tax planning strategies in making this assessment. Based on these criteria, management believes it is more likely than not the Company will not realize all of the benefits of the federal, state, and foreign deductible differences. Accordingly, a valuation allowance has been established against portion of the deferred tax assets recorded in the U.S. and various foreign jurisdictions.

## **18. REVENUE**

The Company generates revenue primarily from two segments: Semiconductor Back-end Solutions ("SBS") and Industrial Electronics ("IE"). The Company accounts for a contract with a customer when there is approval and commitment from both parties, the rights of the parties are identified, payment terms are identified, the contract has commercial substance and collectability of consideration is probable. The Company's revenues are measured based on consideration stipulated in the arrangement with each customer, net of any sales incentives and amounts collected on behalf of third parties, such as sales taxes. The revenues are recognized as separate performance obligations that are satisfied by transferring control of the product or service to the customer.

### **Significant Judgments**

The Company's arrangements with its customers include various combinations of products and services, which are generally capable of being distinct and accounted for as separate performance obligations. A product or service is considered distinct if it is separately identifiable from other deliverables in the arrangement and if a customer can benefit from it on its own or with other resources that are readily available to the customer.

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The Company allocates the transaction price to each performance obligation on a relative standalone selling price basis (“SSP”). Determining the SSP for each distinct performance obligation and allocation of consideration from an arrangement to the individual performance obligations and the appropriate timing of revenue recognition are significant judgments with respect to these arrangements. The Company typically establishes the SSP based on observable prices of products or services sold separately in comparable circumstances to similar clients. The Company may estimate SSP by considering internal costs, profit objectives and pricing practices in certain circumstances.

Warranties, discounts and allowances are estimated using historical and recent data trends. The Company includes estimates in the transaction price only to the extent that a significant reversal of revenue is not probable in subsequent periods. The Company’s products and services are generally not sold with a right of return, nor has the Company experienced significant returns from or refunds to its customers.

### **Products**

The Company derives SBS segment revenue from the sale of burn-in and reliability test equipment used in the “back-end” manufacturing processes of semiconductors. Our equipment includes burn-in systems, burn-in boards and related equipment that is used in the testing of structural integrity of integrated circuits.

Under the IE segment, the Company designs, manufactures and distributes an extensive range of test, process and other equipment used in the manufacturing processes of customers in various industries in the consumer and industrial market. The Company also acts as a design-in reseller of a wide range of camera module, LCD displays and touch screen panels.

The Company recognizes revenue at a point in time when the Company has satisfied its performance obligation by transferring control of the product to the customer. The Company uses judgment to evaluate whether the control has transferred by considering several indicators, including whether:

- the Company has a present right to payment;
- the customer has legal title;
- the customer has physical possession;
- the customer has significant risk and rewards of ownership; and
- the customer has accepted the product, or whether customer acceptance is considered a formality based on history of acceptance of similar products (for example, when the customer has previously accepted the same equipment, with the same specifications, and when we can objectively demonstrate that the tool meets all the required acceptance criteria, and when the installation of the system is deemed perfunctory).

Not all indicators need to be met for the Company to conclude that control has transferred to the customer. In circumstances in which revenue is recognized prior to the product acceptance, the portion of revenue associated with its performance obligations of product installation and training services are deferred and recognized upon acceptance.

Majority of equipment sales include a 12-month warranty. The Company generally provides a limited warranty that our products comply with applicable specifications at the time of delivery. Under our standard terms and conditions of sale, liability for certain failures of product during a stated warranty period is usually limited to repair or replacement of defective parts. The Company has concluded that the warranty provided for standard products are assurance type warranties and are not separate performance obligations.

Customized products are generally more complex and, as a result, may contain unforeseen faults that could lead to additional costs for us, including increased servicing or the need to provide product modifications. Warranty provided for customized products are service warranties and are separate performance obligations. Transaction prices are allocated to this performance obligation using cost plus method. The portion of revenue associated with warranty service is deferred and recognized as revenue over the warranty period, as the customer simultaneously receives and consumes the benefits of warranty services provided by the Company.

[Table of Contents](#)**Services**

The Company renders testing services to manufacturers and purchasers of semiconductors and other entities who either lack testing capabilities or whose in-house screening facilities are insufficient. The Company primarily derives services revenue from burn-in test services, manpower supply and other associated services and also from equipment maintenance. SSP is directly observable from the sales orders. Revenue is allocated to performance obligations satisfied at a point in time depending upon terms of the sales order. Generally, there is no other performance obligation other than what has been stated inside the sales order for each of these sales.

Terms of contract that may indicate potential variable consideration include warranty, late delivery penalty and reimbursement to solve non-conformance issues for rejected products. Based on historical and recent data trends, it is concluded that these terms of the contract do not represent potential variable consideration. The transaction price is not contingent on the occurrence of any future event.

**Contract Balances**

The timing of revenue recognition, billings and collections may result in billed accounts receivable, unbilled receivables, contract assets, customer advances, deposits and contract liabilities. The Company's payment terms and conditions vary by contract type, although terms generally include a requirement of payment of 70% to 90% of total contract consideration within 30 to 60 days of shipment with the remainder payable within 30 days of acceptance. In instances where the timing of revenue recognition differs from the timing of invoicing, the Company has determined that its contracts generally do not include a significant financing component.

The following table is the reconciliation of contract balances.

|                           | March 31,<br>2025<br><hr/> (Unaudited) | June 30,<br>2024 |
|---------------------------|--|------------------|
| Trade Accounts Receivable | \$ 8,965                               | \$ 10,661        |
| Accounts Payable          | 1,958                                  | 3,175            |
| Contract Liabilities      | 673                                    | 754              |

**Remaining Performance Obligation**

The Company had \$nil remaining performance obligations, which represents our obligation to deliver products and services for both period ended March 31, 2025 and March 31, 2024.

**19. EARNINGS PER SHARE**

Options to purchase 819,250 shares of Common Stock at exercise prices ranging from \$3.73 to \$7.76 per share were outstanding as of March 31, 2025. 140,706 stock options were excluded in the computation of diluted earnings per share ("EPS") for the three and nine months ended March 31, 2025, because they were anti-dilutive.

Options to purchase 741,750 shares of Common Stock at exercise prices ranging from \$2.53 to \$7.76 per share were outstanding as of March 31, 2024. 140,500 stock options were excluded in the computation of EPS for the three and nine months ended March 31, 2024, because they were anti-dilutive.

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The following table is a reconciliation of the weighted average shares used in the computation of basic and diluted EPS for the period presented herein:

|  | Three Months Ended<br>March 31,<br>2025<br>(Unaudited) | March 31,<br>2024<br>(Unaudited) | Nine Months Ended<br>March 31,<br>2025<br>(Unaudited) | March 31,<br>2024<br>(Unaudited) |
|--|--|----------------------------------|---|----------------------------------|
| (Loss) / Income attributable to Trio-Tech International common shareholders from continuing operations, net of tax | \$ (498)   | \$ 71                            | \$ (227)  | \$ 801                           |
| Income attributable to Trio-Tech International common shareholders from discontinued operations, net of tax        | 3  | (1)                              | 3   | 6                                |
| <b>Net (Loss) / Income Attributable to Trio-Tech International Common Shareholders</b>                             | <b>\$ (495)</b>  | <b>\$ 70</b>                     | <b>\$ (224)</b>                                       | <b>\$ 807</b>                    |
| Weighted average number of common shares outstanding - basic   | 4,272  | 4,176                            | 4,258   | 4,131                            |
| Dilutive effect of stock options   | 103  | 106                              | 113   | 143                              |
| Number of shares used to compute (loss) / earnings per share - diluted   | <u>4,375</u>   | <u>4,282</u>                     | <u>4,371</u>  | <u>4,274</u>                     |
| Basic (loss) / earnings per share from continuing operations attributable to Trio-Tech International               | \$ (0.12)  | \$ 0.02                          | \$ (0.05)   | \$ 0.19                          |
| Basic (loss) / earnings per share from discontinued operations attributable to Trio-Tech International             | -  | -                                | -   | -                                |
| <b>Basic (Loss) / Earnings per Share from Net (Loss) / Income Attributable to Trio-Tech International</b>          | <b>\$ (0.12)</b>                                       | <b>\$ 0.02</b>                   | <b>\$ (0.05)</b>                                      | <b>\$ 0.19</b>                   |
| Diluted (loss) / earnings per share from continuing operations attributable to Trio-Tech International             | \$ (0.12)  | \$ 0.02                          | \$ (0.05)   | \$ 0.19                          |
| Diluted (loss) / earnings per share from discontinued operations attributable to Trio-Tech International           | -  | -                                | -   | -                                |
| <b>Diluted (Loss) / Earnings per Share from Net (Loss) / Income Attributable to Trio-Tech International (1*)</b>   | <b>\$ (0.12)</b>                                       | <b>\$ 0.02</b>                   | <b>\$ (0.05)</b>                                      | <b>\$ 0.19</b>                   |

(1\*) For periods in which the Company has reported net loss, diluted net loss per share attributable to common stockholders is the same as basic net loss per share attributable to common stockholders, because dilutive common shares are not assumed to have been issued if their effect is anti-dilutive.

## 20. STOCK OPTIONS

On September 14, 2017, the Company's Board of Directors unanimously adopted the 2017 Employee Stock Option Plan (the "2017 Employee Plan") and the 2017 Directors Equity Incentive Plan (the "2017 Directors Plan") each of which was approved by the shareholders on December 4, 2017.

### Assumptions

The fair value for the stock options granted to both employees and directors was estimated using the Black-Scholes option pricing model with the following weighted average assumptions, assuming:

- An expected life varying from 2.50 to 3.25 years, calculated in accordance with the guidance provided in SEC Staff bulletin No. 110 for plain vanilla options using the simplified method, since the Company does not have sufficient historical exercise data to provide a reasonable basis upon which to estimate expected term
- A risk-free interest rate varying from 0.11% to 4.59% (2024: 0.11% to 4.59%);
- No expected dividend payments; and
- Expected volatility of 46.7% to 73.9% (2024: 53.8% to 73.85%).

[Table of Contents](#)**2017 Employee Stock Option Plan**

The Company's 2017 Employee Plan permits the grant of stock options to its employees covering up to an aggregate of 300,000 shares of Common Stock. In December 2021, the Company's Board of Directors approved an amendment to the 2017 Employee Plan to increase the shares covered thereby from 300,000 shares to an aggregate of 600,000 shares, which amendment was approved by the Company's shareholders at the annual meeting held in December 2021.

Under the 2017 Employee Plan, all options must be granted with an exercise price of no less than fair value as of the grant date and the options granted must be exercisable within a maximum of ten years after the date of grant, or such lesser period of time as is set forth in the stock option agreements. The options may be exercisable (a) immediately as of the effective date of the stock option agreement granting the option, or (b) in accordance with a schedule related to the date of the grant of the option, the date of first employment, or such other date as may be set by the Compensation Committee. Generally, options granted under the 2017 Employee Plan are exercisable within five years after the date of grant and vest over the period as follows: 25% vesting on the grant date and the remaining balance vesting in equal installments on the next three succeeding anniversaries of the grant date. The share-based compensation will be recognized in terms of the grade method on a straight-line basis for each separately vesting portion of the award. Certain option awards provide for accelerated vesting if there is a change in control (as defined in the 2017 Employee Plan).

During the nine-month period ended March 31, 2025, there were 80,000 stock options granted and 2,500 stock options were exercised under 2017 Employee Plan. The Company recognized \$209 in stock-based compensation expense during the nine months ended March 31, 2025.

During the nine-month period ended March 31, 2024, there were 122,500 stock options granted and 64,625 stock options were exercised under 2017 Employee Plan. The Company recognized \$208 in stock-based compensation expense during the nine months ended March 31, 2024.

As of March 31, 2025, there were vested stock options granted under the 2017 Employee Plan covering a total of 210,750 shares of Common Stock. The weighted-average exercise price was \$5.59 and the weighted average remaining contractual term was 2.60 years.

As of March 31, 2024, there were vested stock options granted under the 2017 Employee Plan covering a total of 136,250 shares of Common Stock. The weighted-average exercise price was \$5.57 and the weighted average remaining contractual term was 3.12 years.

A summary of option activities under the 2017 Employee Plan during the nine months ended March 31, 2025, is presented as follows:

|                               | Options        | Weighted Average Exercise Price | Remaining Contractual Term (Years) | Aggregate Intrinsic Value |
|-------------------------------|----------------|---------------------------------|------------------------------------|---------------------------|
| Outstanding at July 1, 2024   | 270,750        | \$ 5.35                         | 3.43                               | \$ 268                    |
| Granted                       | 80,000         | 6.20                            | -                                  | -                         |
| Exercised                     | (2,500)        | 4.97                            | -                                  | -                         |
| Forfeited or expired          | -              | -                               | -                                  | -                         |
| Outstanding at March 31, 2025 | <u>348,250</u> | <u>5.55</u>                     | <u>3.13</u>                        | <u>243</u>                |
| Exercisable at March 31, 2025 | <u>210,750</u> | <u>5.59</u>                     | <u>2.60</u>                        | <u>160</u>                |

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A summary of the status of the Company's non-vested employee stock options during the nine months ended March 31, 2025, is presented below:

|                              | Options        | Weighted Average Grant-Date Fair Value |
|------------------------------|----------------|--|
| Non-vested at July 1, 2024   | 134,500        | \$ 5.12                                |
| Granted                      | 80,000         | 6.30                                   |
| Vested                       | (77,000)       | -                                      |
| Non-vested at March 31, 2025 | <u>137,500</u> | <u>5.47</u>                            |

A summary of option activities under the 2017 Employee Plan during the nine months ended March 31, 2024, is presented as follows:

|                               | Options        | Weighted Average Exercise Price | Remaining Contractual Term (Years) | Aggregate Intrinsic Value |
|-------------------------------|----------------|---------------------------------|------------------------------------|---------------------------|
| Outstanding at July 1, 2023   | 216,375        | \$ 4.89                         | 2.92                               | \$ 140                    |
| Granted                       | 122,500        | 4.96                            | -                                  | -                         |
| Exercised                     | (64,625)       | 3.14                            | -                                  | -                         |
| Forfeited or expired          | (3,500)        | 3.75                            | -                                  | -                         |
| Outstanding at March 31, 2024 | <u>270,750</u> | <u>\$ 5.35</u>                  | <u>3.68</u>                        | <u>\$ 331</u>             |
| Exercisable at March 31, 2024 | <u>136,250</u> | <u>\$ 5.57</u>                  | <u>3.12</u>                        | <u>\$ 150</u>             |

A summary of the status of the Company's non-vested employee stock options during the nine months ended March 31, 2024, is presented below:

|                              | Options        | Weighted Average Grant-Date Fair Value |
|------------------------------|----------------|--|
| Non-vested at July 1, 2023   | 81,750         | \$ 5.53                                |
| Granted                      | 122,500        | 4.96                                   |
| Vested                       | (69,750)       | -                                      |
| Non-vested at March 31, 2024 | <u>134,500</u> | <u>\$ 5.12</u>                         |

### 2017 Directors Equity Incentive Plan

The 2017 Directors Plan permits the grant of options to its directors in the form of non-qualified options and restricted stock, and initially covered up to an aggregate of 300,000 shares of Common Stock. In September 2020, the Company's Board of Directors approved an amendment to the 2017 Directors Plan to increase the shares covered thereby from 300,000 shares to an aggregate of 600,000 shares, which amendment was approved by the Company's shareholders at the annual meeting held in December 2020. In October 2023, the Company's Board of Directors approved an amendment to the 2017 Directors Plan to increase the shares covered thereby from 600,000 shares to an aggregate of 900,000 shares, which amendment was approved by the Company's shareholders at the annual meeting held in December 2023.

Under the 2017 Directors Plan, the exercise price of the non-qualified options is required to be 100% of the fair value of the underlying shares on the grant date. The options have five-year contractual terms and are exercisable immediately as of the grant date.

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During the nine-month period ended March 31, 2025, the Company granted 100,000 stock options under the 2017 Directors Plan. There were 60,000 stock options exercised and the Company recognized \$204 in stock-based compensation expense during the nine months ended March 31, 2025.

During the nine-month period ended March 31, 2024, the Company granted 100,000 stock options and 49,000 stock options were exercised under the 2017 Directors Plan. The Company recognized \$220 in stock-based compensation expense during the nine months ended March 31, 2024.

As all the stock options granted under the 2017 Directors Plan vest immediately on the date of grant, there were no unvested stock options granted under the 2017 Directors Plan as of March 31, 2025, or March 31, 2024.

As of March 31, 2025, there were vested stock options granted under the 2017 Directors Plan covering a total of 471,000 shares of Common Stock. The weighted average exercise price was \$5.80 and the weighted average remaining contractual term was 3.01 years.

As of March 31, 2024, there were vested stock options granted under the 2017 Directors Plan covering a total of 471,000 shares of Common Stock. The weighted average exercise price was \$5.08 and the weighted average remaining contractual term was 2.87 years.

A summary of option activities under the 2017 Directors Plan during the nine months ended March 31, 2025, is presented as follows:

|                               | Options        | Weighted Average Exercise Price | Remaining Contractual Term (Years) | Aggregate Intrinsic Value |
|-------------------------------|----------------|---------------------------------|------------------------------------|---------------------------|
| Outstanding at July 1, 2024   | 431,000        | \$ 5.24                         | 2.88                               | \$ 531                    |
| Granted                       | 100,000        | -                               | -                                  | -                         |
| Exercised                     | (60,000)       | -                               | -                                  | -                         |
| Forfeited or expired          | -              | -                               | -                                  | -                         |
| Outstanding at March 31, 2025 | <u>471,000</u> | <u>\$ 5.80</u>                  | <u>3.01</u>                        | <u>291</u>                |
| Exercisable at March 31, 2025 | <u>471,000</u> | <u>\$ 5.80</u>                  | <u>3.01</u>                        | <u>\$ 291</u>             |

A summary of option activities under the 2017 Directors Plan during the nine months ended March 31, 2024, is presented as follows:

|                               | Options        | Weighted Average Exercise Price | Remaining Contractual Term (Years) | Aggregate Intrinsic Value |
|-------------------------------|----------------|---------------------------------|------------------------------------|---------------------------|
| Outstanding at July 1, 2023   | 420,000        | \$ 4.91                         | 2.91                               | \$ 309                    |
| Granted                       | 100,000        | 5.01                            | -                                  | -                         |
| Exercised                     | (49,000)       | 3.51                            | -                                  | -                         |
| Forfeited or expired          | -              | -                               | -                                  | -                         |
| Outstanding at March 31, 2024 | <u>471,000</u> | <u>\$ 5.08</u>                  | <u>2.87</u>                        | <u>\$ 744</u>             |
| Exercisable at March 31, 2024 | <u>471,000</u> | <u>\$ 5.08</u>                  | <u>2.87</u>                        | <u>\$ 744</u>             |

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## 21. LEASES

### Company as Lessor

Operating leases under which the Company is the lessor arise from leasing the Company's commercial real estate investment property to third parties. Initial lease terms generally range from 12 to 48 months. Depreciation expense for assets subject to operating leases is taken into account primarily on the straight-line method over a period of 20 years in amounts necessary to reduce the carrying amount of the asset to its estimated residual value. Depreciation expense relating to the property held as investments in operating leases was \$17 and \$34 for the three months ended March 31, 2025, and March 31, 2024, respectively.

Future minimum rental income in China and Thailand to be received from Fiscal 2025 to the fiscal year ended June 30, 2029 ("Fiscal 2029") on non-cancelable operating leases is contractually due as follows as of March 31, 2025:

|                   |    |        |
|-------------------|----|--------|
| Remainder of 2025 | \$ | 39     |
| 2026              |    | 61     |
| 2027              |    | 19     |
| 2028              |    | 16     |
| 2029              |    | 4      |
|                   |    | \$ 139 |

Future minimum rental income in China and Thailand to be received from Fiscal 2025 to Fiscal 2027 on non-cancelable operating leases is contractually due as follows as of June 30, 2024:

|      |    |     |
|------|----|-----|
| 2025 | \$ | 131 |
| 2026 |    | 44  |
| 2027 |    | 16  |
|      | \$ | 191 |

### Company as Lessee

The Company is the lessee under operating leases for corporate offices and manufacturing and testing facilities with remaining lease terms of one year to five years and finance leases for plant and equipment.

Supplemental balance sheet information related to leases was as follows (in thousands):

| Components of Lease Balances  |    | March 31,<br>2025<br>(Unaudited) | June 30,<br>2024 |
|---|----|----------------------------------|------------------|
| <b>Finance Leases (Plant and Equipment)</b>                                       |    |                                  |                  |
| Plant and equipment, at cost  | \$ | 1,642                            | \$ 1,649         |
| Accumulated depreciation  |    | (1,110)                          | (1,091)          |
| <b>Plant and Equipment, Net</b>   | \$ | 532                              | \$ 558           |
| Current portion of finance leases   | \$ | 45                               | \$ 57            |
| Net of current portion of finance leases  |    | -                                | 34               |
| <b>Total Finance Lease Liabilities</b>  | \$ | 45                               | \$ 91            |
| <b>Operating Leases (Corporate Offices, Manufacturing and Testing Facilities)</b> |    |                                  |                  |
| Operating lease right-of-use assets, Net  | \$ | 1,107                            | \$ 1,887         |
| Current portion of operating leases   |    | 698                              | 1,162            |
| Net of current portion of operating leases  |    | 407                              | 725              |
| <b>Total Operating Lease Liabilities</b>  | \$ | 1,105                            | \$ 1,887         |

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As of March 31, 2025, the Company has entered into lease agreements for properties that have been signed but have not yet commenced. The leases agreements are expected to begin on June 1, 2025. The future minimum lease payments are \$5 for the remainder of Fiscal 2025, \$62 for Fiscal 2026, \$62 for Fiscal 2027 and \$123 thereafter. Since the lease terms have yet to commence, the Company has not recognized a Right-of-Use (ROU) asset and its corresponding lease liability in the balance sheet as of March 31, 2025. The ROU asset and lease liabilities will be recognized in the financial statements when the lease term commences.

|                                     | Three Months Ended               |                                  | Nine Months Ended                |                                  |
|-------------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|
|                                     | March 31,<br>2025<br>(Unaudited) | March 31,<br>2024<br>(Unaudited) | March 31,<br>2025<br>(Unaudited) | March 31,<br>2024<br>(Unaudited) |
| <b>Lease Cost</b>                   |                                  |                                  |                                  |                                  |
| Finance lease cost:                 |                                  |                                  |                                  |                                  |
| Interest on finance lease           | \$ 1                             | \$ 1                             | \$ 3                             | \$ 6                             |
| Amortization of right-of-use assets | 19                               | 13                               | 57                               | 69                               |
| <b>Total finance lease cost</b>     | <b>20</b>                        | <b>14</b>                        | <b>60</b>                        | <b>75</b>                        |
| <b>Operating Lease Costs</b>        | <b>\$ 355</b>                    | <b>\$ 393</b>                    | <b>\$ 1,130</b>                  | <b>\$ 1,147</b>                  |

Other information related to leases was as follows (in thousands except lease term and discount rate):

|   | Nine Months Ended                |                                  |
|---|----------------------------------|----------------------------------|
|   | March 31,<br>2025<br>(Unaudited) | March 31,<br>2024<br>(Unaudited) |
| <b>Cash Paid for Amounts Included in the Measurement of Lease Liabilities</b> |                                  |                                  |
| Operating cash flows from finance leases                                      |                                  |                                  |
| Operating cash flows from operating leases                                    | \$ (3)                           | \$ (5)                           |
| Finance cash flows from finance leases  | (1,077)                          | (1,056)                          |
| Right-of-Use Assets Obtained in Exchange for New Operating Lease Liabilities  | (48)                             | (82)                             |
|   | -                                | 732                              |
| <b>Weighted-Average Remaining Lease Term:</b>                                 |                                  |                                  |
| Finance leases  | 1.00                             | 1.07                             |
| Operating leases  | 2.25                             | 1.83                             |
| <b>Weighted-Average Discount Rate:</b>  |                                  |                                  |
| Finance leases  | 2.28%                            | 2.82%                            |
| Operating leases  | 5.31%                            | 5.58%                            |

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As of March 31, 2025, the maturities of the Company's operating and finance lease liabilities are as follow:

|  | Operating<br>Lease<br>Liabilities | Finance<br>Lease<br>Liabilities |
|--|-----------------------------------|---------------------------------|
| <b>Fiscal Year</b>                                     |                                   |                                 |
| Remainder of Fiscal 2025                               | \$ 308                            | \$ 11                           |
| 2026   | 491                               | 35                              |
| 2027   | 151                               | -                               |
| Thereafter   | 220                               | -                               |
| <b>Total future minimum lease payments</b>             | <b>\$ 1,170</b>                   | <b>\$ 46</b>                    |
| Less: amount representing interest                     | (65)                              | (1)                             |
| <b>Present value of net minimum lease payments</b>     | <b>\$ 1,105</b>                   | <b>\$ 45</b>                    |
| <b>Presentation on statement of financial position</b> |                                   |                                 |
| Current  | 698                               | 45                              |
| Non-Current  | 407                               | -                               |

As of June 30, 2024, future minimum lease payments under finance leases and noncancelable operating leases were as follows:

|  | Operating<br>Lease<br>Liabilities | Finance<br>Lease<br>Liabilities |
|--|-----------------------------------|---------------------------------|
| <b>Fiscal Year</b>                                     |                                   |                                 |
| 2025   | \$ 1,234                          | \$ 61                           |
| 2026   | 658                               | 34                              |
| 2027   | 86                                | -                               |
| <b>Total future minimum lease payments</b>             | <b>\$ 1,978</b>                   | <b>\$ 95</b>                    |
| Less: amount representing interest                     | (91)                              | (4)                             |
| <b>Present value of net minimum lease payments</b>     | <b>\$ 1,887</b>                   | <b>\$ 91</b>                    |
| <b>Presentation on statement of financial position</b> |                                   |                                 |
| Current  | 1,162                             | 57                              |
| Non-Current  | 725                               | 34                              |

[Table of Contents](#)**22. FAIR VALUE OF FINANCIAL INSTRUMENTS APPROXIMATE CARRYING VALUE**

In accordance with ASC Topics 825 and 820, the following presents assets and liabilities measured and carried at fair value and classified by level of fair value measurement hierarchy:

There were no transfers between Levels 1 and 2 during the three months ended March 31, 2025 and year ended June 30, 2024.

Term deposits (Level 2) – The carrying amount approximates fair value because of the short maturity of these instruments.

Restricted term deposits (Level 2) – The carrying amount approximates fair value because of the short maturity of these instruments.

Lines of credit (Level 3) – The carrying value of the lines of credit approximates fair value due to the short-term nature of the obligations.

Bank loans payable (Level 3) – The carrying value of the Company's bank loans payable approximates its fair value as the interest rates associated with long-term debt is adjustable in accordance with market situations when the Company borrowed funds with similar terms and remaining maturities.

**23. CONCENTRATION OF CUSTOMERS**

The Company had three major customers that accounted for the following revenue and trade account receivables:

|                                  | For the Nine Months Ended<br>March 31, |                     |
|----------------------------------|--|---------------------|
|                                  | 2025<br>(Unaudited)                    | 2024<br>(Unaudited) |
| <b>Revenue</b>                   |  |                     |
| - Customer A                     | 20.9%                                  | 19.8%               |
| - Customer B                     | 16.1%                                  | 16.5%               |
| - Customer C                     | 10.4%                                  | 13.3%               |
| <b>Trade Account Receivables</b> |  |                     |
| - Customer A                     | 18.1%                                  | 18.2%               |
| - Customer B                     | 13.7%                                  | 17.8%               |
| - Customer C                     | 17.1%                                  | 20.3%               |

**24. SUBSEQUENT EVENTS**

On May 8, 2025, the Company's Board of Directors authorized a share repurchase program under which the Company may repurchase up to \$1 million of its issued and outstanding common stock over a period of two years. Any and all share repurchase transactions are subject to market condition and applicable legal requirements.

**TRIO-TECH INTERNATIONAL AND SUBSIDIARIES**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)**

**Overview**

*The following should be read in conjunction with the condensed consolidated financial statements and notes in Item 1 above and with the audited consolidated financial statements and notes, the information under the headings “Management’s discussion and analysis of financial condition and results of operations” in our Annual Report on Form 10-K for the fiscal year ended June 30, 2024 (“Fiscal 2024”).*

Trio-Tech International (“TTI”) was incorporated in 1958 under the laws of the State of California. As used herein, the term “Trio-Tech” or “Company” or “we” or “us” or “Registrant” includes Trio-Tech International and its subsidiaries unless the context otherwise indicates. Our mailing address and executive offices are located at Block 1008 Toa Payoh North, Unit 03-09 Singapore 318996, and our telephone number is (65) 6265 3300.

The Company has traditionally been a provider of reliability test equipment and services to the semiconductor and other industries. Our customers rely on us to verify that their semiconductor components meet or exceed the rigorous reliability standards demanded for automotive electronics, industrial electronics, computing and data storage, consumer electronics, and communication markets. We act as a global one-stop solution for our customers by designing and building reliability test solutions and offering comprehensive testing services. The Company also develops and manufactures an extensive range of equipment used in the manufacturing processes of semiconductors and various other industries.

In the first quarter of Fiscal 2025, we made changes in our business strategy in an effort to better align with our focus areas and to streamline operations. While the semiconductor industry is and will remain a major market for the Company, an important component of our strategy is to reduce our historic concentration on this industry. As a result, we organized our operating businesses based on the markets that we serve. Beginning in Fiscal 2025, we report our financial performance based on our new segments, Semiconductor Back-end Solutions and Industrial Electronics.

“Semiconductor Back-end Solutions” (“SBS”) segment comprises of our core semiconductor back-end manufacturing and testing operations that serve the semiconductor industry. Our value-added distribution business, along with our services and equipment manufacturing operations that serve various industries will be reported together in our “Industrial Electronics” (“IE”) segment. A mapping of our previous presentation and the revised segments is presented below:

- Manufacturing – Manufacturing of equipment that solely serves the back-end processes of the semiconductor industry is presented under the SBS segment, and manufacturing of equipment that serves various industries is presented under the IE segment.
- Testing Services – Testing services are presented under the SBS segment
- Distribution – Value-added distribution of burn-in test related equipment is presented under the SBS segment, and value-added distribution of other electronic products are presented under the IE segment.
- Real estate – Real-estate segment relates to real estate investments made in ChongQing, China. When identifying reportable segments, management evaluates the contribution of each segment to our overall business strategy and whether the segment reported provides meaningful information to users about the Company’s performance and prospects. Revenue from the real-estate segment has been below 1% of total revenue in the past five fiscal years due to the negative real-estate environment in China. Effective in Fiscal 2025, management therefore concluded that the real-estate segment is not integral to the Company’s operations and does not intend to allocate any additional resources to this segment. As a result, this segment will cease to be a reportable segment in Fiscal 2025, and therefore will be presented under the Others segment.

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The types of products and services provided by each segment are summarized below:

### **Semiconductor Back-end Solutions**

The SBS segment of the Company designs and manufactures an extensive range of burn-in and reliability test equipment used in the “back-end” manufacturing processes of semiconductors. Our equipment includes burn-in systems, burn-in boards and related equipment that is used in the testing of structural integrity of integrated circuits. We also act as an extended development team of Integrated Device Manufacturers (“IDMs”) and Fabless semiconductor companies in the testing process with our expert technical skills, especially in the New Product Introduction (“NPI”) process.

The Company also provides comprehensive electrical, environmental, and burn-in testing services to semiconductor manufacturers in our testing laboratories in Asia. Our customers include both manufacturers and end users of semiconductor and electronic components who look to us when they decide to outsource their testing process. We also support the asset-light strategy of our customers by setting up test facilities and providing component level, package level and system level testing services with expert technology that improves the productivity of our customers. The independent tests are performed to industry and customer specific standards.

### **Industrial Electronics**

The IE segment of the Company includes the design, manufacture and distribution of an extensive range of test, process and other equipment used in the manufacturing processes of customers in various industries in the consumer and industrial market. Our equipment includes environmental chambers, leak detectors, autoclaves, centrifuges, dynamic testers, HAST testers, temperature-controlled chucks, and more. This segment also provides preventive maintenance, calibration services, repair services and upgrading and refurbishment services for temperature, humidity and pressurization equipment.

In addition to marketing our proprietary products, we distribute mechanical, electrical and electronic products made by manufacturers around the world. The products include environmental chambers, mechanical shock and vibration testers, specialized equipment for aerospace applications and more. We also distribute a wide range of components such as connectors, sockets, cables, LCD displays and touch screen panels. We act as value-added resellers by enhancing the value of the distributed products by customizing each to the needs of our customers through our expert engineering and integration services. We also support our customers as their extended research and development arm in product design, leveraging the expert skills of our component engineers and design engineers.

### **Critical Accounting Estimates & Policies**

The preparation of our Condensed Consolidated Financial Statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions in applying our accounting policies that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities. We base these estimates and assumptions on historical experience and evaluate them on an ongoing basis to ensure that they remain reasonable under current conditions. Actual results could differ from those estimates. We discuss the development and selection of the critical accounting estimates with the Audit Committee of our Board of Directors on a quarterly basis, and the Audit Committee has reviewed our related disclosure in this Quarterly Report on Form 10-Q.

There have been no material changes in our critical accounting estimates and policies since our Annual Report on Form 10-K for Fiscal 2024. Refer to Note 1 “Basis of Presentation and Summary of Significant Accounting Policies” to our Condensed Consolidated Financial Statements for additional details. In addition, please refer to “Management’s Discussion and Analysis of Financial Condition and Results of Operations” contained in Part II, Item 7 of our Annual Report on Form 10-K for Fiscal 2024 for a complete description of our critical accounting policies and estimates.

### **Third Quarter Fiscal Year 2025 Highlights**

- Total revenue decreased by \$3,014, or 29.0%, to \$7,384 in the third quarter of Fiscal 2025, compared to \$10,398 for the same period in Fiscal 2024.
- SBS segment revenue decreased by \$2,272, or 29.5% to \$5,425 for the third quarter of Fiscal 2025, compared to \$7,697 for the same period in Fiscal 2024.
- IE segment revenue decreased by \$745, or 27.6%, to \$1,950 for the third quarter of Fiscal 2025, compared to \$2,695 for the same period in Fiscal 2024.
- The overall gross profit margin increased by 0.8% to 26.8% for the third quarter of Fiscal 2025, from 26.0% for the same period in Fiscal 2024.

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- General and administrative expense decreased by \$284, or 12.1%, to \$2,067 for the third quarter of Fiscal 2025, from \$2,351 for the same period in Fiscal 2024.
- Selling expense increased by \$12, or 5.9%, to \$216 for the third quarter of Fiscal 2025, from \$204 for the same period in Fiscal 2024.
- Loss from operations was \$343 for the third quarter of Fiscal 2025, reflecting a decline of \$402 as compared to income from operations of \$59 for the same period in Fiscal 2024.
- Other expense was \$144 for the third quarter of Fiscal 2025, representing an unfavorable variance of \$396 as compared to other income of \$252 for the same period in Fiscal 2024.
- Income tax expense was \$6 in the third quarter of Fiscal 2025, a decrease of \$136 as compared to \$142 for the same period in Fiscal 2024.
- During the third quarter of Fiscal 2025, loss from continuing operations before non-controlling interest, net of tax was \$481, as compared to income from continuing operations before non-controlling interest of \$164 for the same period in Fiscal 2024.
- Net income attributable to non-controlling interest for the third quarter of Fiscal 2025 was \$19, a decrease of \$74 as compared to net income of \$93 for the same period in Fiscal 2024.
- Basic loss per share for the third quarter of Fiscal 2025 was \$0.12, as compared to earnings per share of \$0.02 for the same period in Fiscal 2024.
- Diluted loss per share for the third quarter of Fiscal 2025 was \$0.12, as compared to earnings per share of \$0.02 for the same period in Fiscal 2024.
- Total assets decreased by \$2,581 to \$39,959 as of March 31, 2025, compared to \$42,540 as of June 30, 2024.
- Total liabilities decreased by \$3,731 to \$7,231 as of March 31, 2025, compared to \$10,962 as of June 30, 2024.

### **Results of Operations and Business Outlook**

The following table sets forth our revenue components for both three and nine months ended March 31, 2025 and 2024.

| Revenue Components                     | Three Months Ended                      |   | Nine Months Ended                       |   |
|--|---|---|---|---|
|  | March 31,<br>2025<br><u>(Unaudited)</u> | March 31,<br>2024<br><u>(Unaudited)</u> | March 31,<br>2025<br><u>(Unaudited)</u> | March 31,<br>2024<br><u>(Unaudited)</u> |
| Semiconductor Back-end Solutions (SBS) | 73.5%                                   | 74.0%                                   | 70.2%                                   | 69.9%                                   |
| Industrial Electronics (IE)            | 26.4%                                   | 25.9%                                   | 29.7%                                   | 30.0%                                   |
| Others                                 | 0.1%                                    | 0.1%                                    | 0.1%                                    | 0.1%                                    |
| Total                                  | <u>100%</u>                             | <u>100%</u>                             | <u>100.0%</u>                           | <u>100.0%</u>                           |

Revenue for the three and nine months ended March 31, 2025 was \$7,384 and \$25,802, respectively, a decrease of \$3,014 and \$6,764, respectively, when compared to the revenue of \$10,398 and \$32,566 for the same period of Fiscal 2024. As a percentage, revenue decreased by 29.0% and 20.8% for the three and nine months ended March 31, 2025, when compared to revenue for the same period of Fiscal 2024.

Revenue within our two current segments for the three and nine months ended March 31, 2025, is discussed below.

#### ***Semiconductor Back-end Solutions (SBS)***

Revenue in the SBS segment as a percentage of total revenue was 73.5% and 70.2% for the three and nine months ended March 31, 2025, a decrease of 0.5% and an increase of 0.3% of total revenue respectively, when compared to 74.0% and 69.9% in the same period of Fiscal 2024. Total SBS revenue decreased by \$2,272 to \$5,425 from \$7,697 and decreased by \$4,656 to \$18,113 from \$22,769 for the three and nine months ended March 31, 2025, respectively.

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SBS experienced a decline in revenue from its China and Singapore operations. The weakened demand for testing services in China was driven by the broader market downturn and ongoing trade tensions between China and the U.S. However, demand appears to be shifting from China to other countries in the region, benefiting the Malaysia and Thailand operations. Malaysia's revenue demonstrated year-on-year growth for both the three-month and nine-month periods ended March 31, 2025, compared to the same timeframe in the previous fiscal year. Similarly, revenue in Thailand trended upward in the third quarter of Fiscal 2025, indicating early signs of recovery from the cyclical downturn. The increase in revenue noted from Malaysia and Thailand operations has not fully mitigated the revenue contraction in China, and until trade tensions ease and macroeconomic conditions stabilize, we may continue to experience weakened revenue in our SBS segment.

The contraction in manufacturing sales in Singapore is similarly primarily driven by the overall market downturn, reflecting the cyclical nature of the semiconductor industry—where phases of growth are often followed by periods of reduced demand, as observed in this fiscal year. The market remains highly sensitive to global economic shifts and changes in consumer demand, leading to fluctuations in performance. The decline in SBS segment demand underscores broader challenges across the customer base, where macroeconomic uncertainties and volatile external conditions have impacted financial performance.

Overall, the revenue decline in our SBS segment may be sustained in the short-term in the event the trade tensions between the U.S. and China continue and the resulting market downturn reflecting reduced consumer demand for semiconductors is not reversed. While external market dynamics are beyond the Company's control, proactive measures are being taken to align cost structures and operational capacity with current demand levels. The focus remains on preserving financial flexibility and ensuring the ability to efficiently scale operations when market conditions improve.

### ***Industrial Electronics (IE)***

Revenue in the IE segment as a percentage of total revenue was 26.4% and 29.7% for the three and nine months ended March 31, 2025, representing an increase of 0.5% and a decrease of 0.3% respectively, compared to 25.9% and 30.0% in the same period of Fiscal 2024. Total IE revenue decreased by \$745 from \$2,695 to \$1,950 and decreased by \$2,113 from \$9,778 to \$7,665 for the three and nine months ended March 31, 2025, respectively, compared to the same period of Fiscal 2024.

The decline in IE revenue was primarily due to lower sales of electronic components, impacted by temporary supply chain delays from our principal suppliers. These delays are timing-related, with recovery anticipated over the next few fiscal quarters. The Company's production and inventory planning is guided by demand forecasts, which are complex and influenced by macroeconomic factors but allow flexibility to respond to changing market conditions. Although customers may reschedule orders on short notice or request short lead times, we continue to collaborate closely with suppliers to enhance responsiveness. The Company remains confident in its ability to navigate these challenges and is focused on strengthening supply chain agility and demand forecasting to support a sustained recovery.

### ***Uncertainties and Remedies***

There are several influencing factors which create uncertainties when forecasting performance, such as the changing nature of technology, specific customer requirements, decline in demand for certain types of burn-in devices or equipment, decline in demand for testing services and fabrication services, and other factors. One factor that influences uncertainty is the highly competitive nature of the semiconductor industry. Additionally, certain customers are unable to provide a forecast of the products required in the upcoming weeks, rendering it, difficult to plan adequate resources needed to meet these customers' requirements because of short lead time and last-minute order confirmation. This will normally result in a lower margin for these products as it is often more expensive to purchase materials in a short time frame. However, the Company has taken certain actions and formulated certain plans to deal with and to help mitigate these unpredictable factors. For example, to meet manufacturing customers' demands upon short notice, the Company maintains higher inventories but continues to work closely with its customers to avoid stockpiling. We believe that we have improved customer service through our efforts to keep our staff up to date on the newest technology and stressing the importance of understanding and meeting the stringent requirements of our customers. Finally, the Company is exploring new markets and products, looking for new customers, and upgrading and improving burn-in technology while at the same time searching for improved testing methods for higher technology chips.

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The Company's primary exposure to movements in foreign currency exchange rates relates to non-U.S. dollar-denominated sales and operating expense in its subsidiaries. Strengthening of the United States dollar ("U.S. Dollar") relative to foreign currencies adversely affects the U.S. Dollar value of the Company's foreign currency-denominated sales and earnings, and generally leads the Company to raise international pricing, potentially reducing demand for the Company's products. Margins on sales of the Company's products in foreign countries and on sales of products that include components obtained from foreign suppliers could be materially adversely affected by foreign currency exchange rate fluctuations. In some circumstances, for competitive or other reasons, the Company may decide not to raise local prices to fully offset the U.S. Dollar's strengthening, or at all, which would adversely affect the U.S. Dollar value of the Company's foreign currency-denominated sales and earnings. Conversely, a strengthening of foreign currencies relative to the U.S. Dollar, recently observed as a result of current U.S. economic and trade policies, while generally beneficial to the Company's foreign currency denominated sales and earnings, could cause the Company to reduce international pricing, thereby limiting the benefit. Additionally, strengthening of foreign currencies may also increase the Company's cost of product components denominated in those currencies, thus adversely affecting gross margins.

We may experience supply shortages as well as inflationary cost pressures in at least the near term. Risks and uncertainties related to supply chain challenges, and inflationary pressures may continue to negatively impact our revenue and gross margin. We continue to monitor and evaluate the business impact to react proactively.

On August 9, 2022, the CHIPS and Science Act of 2022 ("CHIPS Act") was enacted in the U.S. The CHIPS Act will provide financial incentives to the semiconductor industry which are primarily directed at manufacturing activities within the U.S. We continue to evaluate the business impact and potential opportunities related to the CHIPS Act. As of date, we do not see any direct effect of the CHIPS Act on the Company in the foreseeable future.

The recent U.S. tariff regime announced in April 2025 could potentially influence downstream demand variability among our customers. While we have no direct significant exposure to these tariffs, secondary effects may arise if customers adjust their procurement strategies in response to trade policy changes. Based on our preliminary observations, demand appears to shift from China to other countries in the region. However, potential effects on macro demand in the future are far from clear, although we recognize the risk of revenue volatility should global demand continue to weaken due to the continued trade tensions between China and the U.S. and the potential that such continued trade tensions result in declining economic conditions. We continue to evaluate capacity adjustments in alignment with observable demand signals while maintaining operational flexibility to adapt to changing market conditions.

### **Comparison of the Three Months Ended March 31, 2025, and March 31, 2024**

The following table sets forth certain consolidated statements of income data as a percentage of revenue for the three months ended March 31, 2025 and 2024 respectively:

|   | Three Months Ended<br>March 31, |                     |
|---|---------------------------------|---------------------|
|   | 2025<br>(Unaudited)             | 2024<br>(Unaudited) |
| <b>Revenue</b>                                      | <b>100.0%</b>                   | <b>100.0%</b>       |
| Cost of sales                                       | 73.2%                           | 74.0%               |
| <b>Gross Margin</b>                                 | <b>26.8%</b>                    | <b>26.0%</b>        |
| Operating expense                                   |                                 |                     |
| General and administrative                          | 28.0%                           | 22.6%               |
| Selling   | 2.9%                            | 2.0%                |
| Research and development                            | 1.2%                            | 0.8%                |
| (Gain) on disposal of property, plant and equipment | (0.7)%                          | 0.0%                |
| Total operating expense                             | 31.4%                           | 25.4%               |
| <b>(Loss) / Income from Operations</b>              | <b>(4.7)%</b>                   | <b>0.6%</b>         |

### **Overall Gross Margin**

Overall gross margin as a percentage of revenue increased by 0.8% to 26.8% for the three months ended March 31, 2025, from 26.0% for the same period of Fiscal 2024. Gross profits decreased by \$727 to \$1,976 for the three months ended March 31, 2025, from \$2,703 for the same period in Fiscal 2024.

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Gross profit margin as a percentage of revenue in the SBS segment decreased by 2.4% to 26.5% for the three months ended March 31, 2025, as compared to 28.8% for the same period in Fiscal 2024. In absolute dollar amounts, gross profit in the SBS segment for the three months ended March 31, 2025, was \$1,436, a decrease of \$784, compared to \$2,220 in the same period in Fiscal 2024. Gross margin decreased as the revenue contraction outpaced our ability to proportionally reduce cost of sales. Specific structural costs comprising our cost of sales, such as indirect technical labor and equipment depreciation have limited scalability, resulting in a proportionally smaller reduction in cost of sales compared to the revenue decline, which amplified gross margin erosion.

Gross profit margin as a percentage of revenue in the IE segment increased by 9.8% to 28.1% for the three months ended March 31, 2025, from 18.3% for the same period in Fiscal 2024. In absolute dollar amounts, gross profit in the IE segment for the three months ended March 31, 2025, was \$548, indicating an increase of \$55, compared to \$493 in the same period in Fiscal 2024. The gross profit margin improvement in the IE segment reflects a more favorable product mix of equipment sales this quarter, with higher-margin products accounting for a significantly larger proportion of total sales compared to previous periods. This shift in mix dynamics where higher-value products drive more revenue has lifted overall profitability. This is in contrast with same quarter in last Fiscal 2024 when margins were diluted by greater volume of lower-margin sales.

### ***Operating Expense***

Operating expense for the three months ended March 31, 2025 and 2024 was as follows:

|   | Three Months Ended<br>March 31, |                     |
|---|---------------------------------|---------------------|
|   | 2025<br>(Unaudited)             | 2024<br>(Unaudited) |
| General and administrative                          | \$ 2,067                        | \$ 2,351            |
| Selling   | 216                             | 204                 |
| Research and development                            | 90                              | 89                  |
| (Gain) on disposal of property, plant and equipment | (54)                            | -                   |
| <b>Total</b>  | <b>\$ 2,319</b>                 | <b>\$ 2,644</b>     |

General and administrative expense decreased by \$284, or 12.1%, from \$2,351 to \$2,067 for the three months ended March 31, 2025, compared to the same period in Fiscal 2024. The decrease in general and administrative expense was mainly attributable to lower remuneration related and travel expense in the current quarter as compared to same period of Fiscal 2024, driven by our ongoing cost optimization initiatives in the testing operations.

Selling expense increased by \$12, or 5.9%, from \$204 to \$216 for the three months ended March 31, 2025, compared to the same period in Fiscal 2024. The increase in selling expense was primarily attributable to an increase in commissions paid to agents for commission-based sales in the IE segment.

### ***(Loss) / Income from Operations***

Loss from operations was \$343 for the three months ended March 31, 2025, an unfavorable transition of \$402, as compared to income of \$59 from operations for the same period in Fiscal 2024. The transition from an income to loss was driven primarily by a large revenue decline in absolute terms, which outpaced the reduction of operating costs proportionately, due to the inherently fixed nature of its operating costs, where a substantial portion such as depreciation, remuneration, administrative and professional fees, remained structurally rigid and could not be scaled down dynamically to match the decline in revenue. Consequently, the revenue shortfall had an amplified impact on operating profitability as fixed costs were absorbed across a diminished revenue base.

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**Interest Expense**

Interest expense for the three months ended March 31, 2025 and 2024 was as follows:

|                  | Three Months Ended<br>March 31, |                     |
|------------------|---------------------------------|---------------------|
|                  | 2025<br>(Unaudited)             | 2024<br>(Unaudited) |
| Interest expense | \$ 10                           | \$ 17               |

Interest expense was \$10 for the three months ended March 31, 2025, a decrease of \$7, or 41.2%, compared to \$17 for the same period of Fiscal 2024 due to lower utilization of credit facilities and a reduction in outstanding loans. As of March 31, 2025, the Company had an unused line of credit of \$5,797 as compared to \$5,794 as at March 31, 2024.

**Other (Expense) / Income**

Other (Expense) / Income for the three months ended March 31, 2025 and 2024 was as follows:

|                            | Three Months Ended<br>March 31, |                     |
|----------------------------|---------------------------------|---------------------|
|                            | 2025<br>(Unaudited)             | 2024<br>(Unaudited) |
| Interest income            | \$ 74                           | \$ 88               |
| Other rental income        | 29                              | 29                  |
| Exchange (loss) / gain     | (251)                           | 113                 |
| Other miscellaneous income | 4                               | 22                  |
| <b>Total</b>               | <b>\$ (144)</b>                 | <b>\$ 252</b>       |

There was an unfavorable shift by \$396 in other expense to \$144 for the three months ended March 31, 2025 as compared to other income of \$252 for the same period in Fiscal 2024. The shift was primarily driven by an unfavorable foreign currency movement, with unrealized exchange loss of \$235, for the three months ended March 31, 2025, in contrast with exchange gain recorded for the same period in Fiscal 2024. Our net income is exposed to foreign exchange fluctuations as our subsidiaries' functional currencies differ from the U.S. dollar. For the three months ended March 31, 2025, the strengthening of the Singapore dollar against the U.S. dollar resulted in unrealized foreign exchange losses, primarily from the remeasurement of USD-denominated monetary assets and liabilities.

**Government Grant**

|                  | Three Months Ended<br>March 31, |                     |
|------------------|---------------------------------|---------------------|
|                  | 2025<br>(Unaudited)             | 2024<br>(Unaudited) |
| Government Grant | \$ 22                           | \$ 12               |

In the three months ended March 31, 2025, the Company received government grants amounting to \$22, \$19 of which was an incentive from the Singapore government for local resident recruitment, and \$3 related to capital expenditure subsidy received from the China government.

During the same period in Fiscal 2024, the Company received government grants amounting to \$12, \$7 of which was an incentive from the Singapore government for local resident recruitment, and \$5 related to capital expenditure subsidy received from the China government.

[Table of Contents](#)**Income Tax Expense**

The Company's income tax expense was \$6 and \$142 for the three months ended March 31, 2025, and 2024, respectively. Income tax expense declined in line with lower chargeable income attributable to the revenue decrease.

**Non-controlling Interest**

As of March 31, 2025, we held a 55% interest in Trio-Tech (Malaysia) Sdn. Bhd., SHI International Pte. Ltd., and 52% interest in PT. SHI Indonesia. We also held a 76% interest in Prestal Enterprise Sdn. Bhd and 51% interest in Trio-tech JiangSu Co. Ltd. The share of non-controlling interest in the net income from the subsidiaries for the three months ended March 31, 2025 was \$19 compared to the share of income from the non-controlling interest of \$93 for the same period of Fiscal 2024. The decrease in net income shared by non-controlling interest in the subsidiaries was attributable to the decrease in net income generated by the Company's China operations.

**Net (Loss) / Income Attributable to Trio-Tech International Common Shareholders**

Net loss attributable to Company's common shareholders was \$495 for the three months ended March 31, 2025, compared to a net income of \$70 for the same period in Fiscal 2024.

**Loss / Earnings per Share**

Basic loss per share from continuing operations were \$0.12 for three months ended March 31, 2025 as compared to basic earnings per share of \$0.02 for the same period of Fiscal 2024. Basic earnings per share from discontinued operations were \$nil for three months ended March 31, 2025 and March 31, 2024 respectively.

Diluted loss per share from continuing operations were \$0.12 for three months ended March 31, 2025 as compared to diluted earnings per share of \$0.02 for the same period of Fiscal 2024. Diluted earnings per share from discontinued operations were \$nil for three months ended March 31, 2025 and March 31, 2024.

**Segment Information**

The revenue, gross margin, and (loss) / income from operations for each segment during the third quarter of Fiscal 2025 and Fiscal 2024 are presented below. As the revenue and gross margin for each segment were discussed in the previous section, only the comparison of (loss) / income from operations is discussed below.

**Semiconductor Back-end Solutions (SBS)**

The revenue, gross margin and income from operations for the SBS segment for the three months ended March 31, 2025 and 2024 were as follows:

|  | Three Months Ended<br>March 31, |                     |
|--|---------------------------------|---------------------|
|  | 2025<br>(Unaudited)             | 2024<br>(Unaudited) |
| <b>Revenue</b>                         | \$ 5,425                        | \$ 7,697            |
| <b>Gross margin</b>                    | 26.5%                           | 28.8%               |
| <b>(Loss) / Income from operations</b> | \$ (3)                          | \$ 412              |

Loss from operations from the SBS segment was \$3 compared to income from operations of \$412 in the same period in Fiscal 2024. The shift from an income to a loss from operations was due to a decrease in revenue and gross profit in absolute dollar amounts. Operating expense decreased from \$1,808 for the three months ended March 31, 2024 to \$1,439 for the three months ended March 31, 2025. Although operating expense declined, the sharper drop in revenue, coupled with the fixed-cost nature of general and administrative expenses, led to an operating loss for the three months ended March 31, 2025, a reversal compared to an operating income for the three months ended March 31, 2024. The bulk of these operating costs, which are largely inflexible to revenue fluctuations, could not adjust proportionally to the top-line contraction.

[Table of Contents](#)***Industrial Electronics (IE)***

The revenue, gross margin, and (loss) / income from operations for the IE segment for the three months ended March 31, 2025 and 2024 were as follows:

|                               | Three Months Ended<br>March 31, |                     |
|-------------------------------|---------------------------------|---------------------|
|                               | 2025<br>(Unaudited)             | 2024<br>(Unaudited) |
| <b>Revenue</b>                | \$ 1,950                        | \$ 2,695            |
| <b>Gross margin</b>           | 28.1%                           | 18.3%               |
| <b>Income from operations</b> | \$ -                            | \$ 26               |

The IE segment reached breakeven for the three months ended March 31, 2025, a decline of \$26 from income from operations of \$26 in the same period in Fiscal 2024. The decline was mainly attributable to a decrease in revenue and gross profit in absolute dollar amounts. Operating expense increased from \$467 for the three months ended March 31, 2024 to \$548 for the three months ended March 31, 2025. While gross margins improved, the significant decline in revenue was insufficient to offset the impact of operating expenses, where costs are primarily fixed in nature. As a result, the current quarter ended with a breakeven operating performance, a shift from the operating income for the three months ended March 31, 2024.

**Comparison of the Nine Months Ended March 31, 2025, and March 31, 2024**

The following table sets forth certain consolidated statements of income data as a percentage of revenue for the nine months ended March 31, 2025 and 2024 respectively:

|  | Nine Months Ended<br>March 31,<br>2025 |  | March 31,<br>2024     |  |
|--|--|--|-----------------------|--|
| <b>Revenue</b>   | 100.0%                                 |  | 100.0%                |  |
| Cost of sales  | 74.7%                                  |  | 75.2%                 |  |
| <b>Gross Margin</b>  | 25.3%                                  |  | 24.8%                 |  |
| Operating expense:   |  |  |                       |  |
| General and administrative                                 | 23.2%                                  |  | 19.5%                 |  |
| Selling  | 2.1%                                   |  | 2.0%                  |  |
| Research and development                                   | 1.1%                                   |  | 0.9%                  |  |
| (Gain) / Loss on disposal of property, plant and equipment | (0.4)%                                 |  | 0.2%                  |  |
| Total operating expense                                    | 26.1%                                  |  | 22.6%                 |  |
| <b>(Loss) / Income from Operations</b>                     | <b>(0.8) %</b>                         |  | <b>2.2%<br/>_____</b> |  |

***Overall Gross Margin***

Overall gross margin as a percentage of revenue increased marginally by 0.5% to 25.3% for the nine months ended March 31, 2025, from 24.8% for the same period of Fiscal 2024. Gross profits decreased by \$1,561 to \$6,516 for the nine months ended March 31, 2025, from \$8,077 for the same period in Fiscal 2024.

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Gross profit margin as a percentage of revenue in the SBS segment increased by 0.7% to 27.4% for the nine months ended March 31, 2025, as compared to 26.7% for the same period in Fiscal 2024. Despite the revenue contraction, gross profit margin improved slightly, mainly due to the completion of asset depreciation cycles in our China operations, lowering the cost of sales. Going forward, the Company remains focused on prioritizing cost control measures amid a challenging demand environment. In absolute dollar amounts, gross profit in the SBS segment for the nine months ended March 31, 2025, was \$4,972, a decrease of \$1,110, compared to \$6,082 in the same period in Fiscal 2024. The decrease in absolute dollar of gross profit is attributed to the decline in revenue.

Gross profit margin as a percentage of revenue in the IE segment decreased by 0.2% to 20.5% for the nine months ended March 31, 2025, compared to 20.7% in the same period in Fiscal 2024. In absolute dollar amounts, gross profit in the IE segment for the nine months ended March 31, 2025, was \$1,572, indicating a decrease of \$456, compared to \$2,028 in the same period in Fiscal 2024. The gross profit margin contraction was mainly driven by reduced demand and a sales mix with comparatively lower margins. The segment's inherent cost structure further pressured margins, as a portion of the cost of sales consists of fixed costs that, when allocated across lower revenue, result in the decline in gross profit margin.

### ***Operating Expense***

Operating expense for the nine months ended March 31, 2025 and 2024 was as follows:

|  | Nine Months Ended                |                                  |
|--|----------------------------------|----------------------------------|
|  | March 31,<br>2025<br>(Unaudited) | March 31,<br>2024<br>(Unaudited) |
| General and administrative                                 | \$ 5,996                         | \$ 6,326                         |
| Selling  | 542                              | 639                              |
| Research and development                                   | 292                              | 305                              |
| (Gain) / Loss on disposal of property, plant and equipment | (101)                            | 72                               |
| <b>Total</b>   | <b>\$ 6,729</b>                  | <b>\$ 7,342</b>                  |

General and administrative expense decreased by \$330, or 5.2%, from \$6,326 to \$5,996 for the nine months ended March 31, 2025, compared to the same period in Fiscal 2024. The decrease in general and administrative expense was mainly attributable to lower remuneration related expense.

Selling expense decreased by \$97, or 15.2%, from \$639 to \$542 for the nine months ended March 31, 2025, compared to the same period in Fiscal 2024. The decrease in selling expense was mainly due to lower commission costs, driven by a decline in commissionable revenue.

### ***(Loss) / Income from Operations***

Loss from operations was \$213 for the nine months ended March 31, 2025, an unfavorable shift of \$948, compared to income of \$735 from operations for the same period in Fiscal 2024. The decrease was mainly due to lower revenue and gross profit in absolute dollars amount across all business segments.

### ***Interest Expense***

Interest expense for the nine months ended March 31, 2025 and 2024 was as follows:

|                  | Nine Months Ended                |                                  |
|------------------|----------------------------------|----------------------------------|
|                  | March 31,<br>2025<br>(Unaudited) | March 31,<br>2024<br>(Unaudited) |
| Interest expense | \$ 36                            | \$ 63                            |

Interest expense was \$36 for the nine months ended March 31, 2025, a decrease of \$27, or 42.9%, compared to \$63 for the same period of Fiscal 2024 due to lower utilization of credit facilities and a reduction in outstanding loans over the period.

[Table of Contents](#)**Other Income**

Other Income for the nine months ended March 31, 2025 and 2024 was as follows:

|                            | Nine Months Ended<br>March 31,<br>2025<br>(Unaudited) | March 31,<br>2024<br>(Unaudited) |
|----------------------------|---|----------------------------------|
| Interest income            | \$ 257  | \$ 262                           |
| Other rental income        | 109   | 101                              |
| Exchange loss              | (207)   | (64)                             |
| Other miscellaneous income | 18  | 67                               |
| <b>Total</b>               | <b>\$ 177</b>   | <b>\$ 366</b>                    |

Other income decreased by \$189 from \$366 to \$177 for the nine months ended March 31, 2025 compared to the same period in Fiscal 2024. The decrease was primarily driven by a larger unfavorable foreign currency impact, with an unrealized translation effect of \$135 for the nine months ended March 31, 2025.

**Government Grant**

|                  | Nine Months Ended<br>March 31,<br>2025<br>(Unaudited) | 2024<br>(Unaudited) |
|------------------|---|---------------------|
| Government Grant | \$ 93   | \$ 89               |

In the nine months ended March 31, 2025, the Company received government grants amounting to \$93, \$81 of which was an incentive from the Singapore government for local resident recruitment, and \$12 related to capital expenditure subsidy received from the China government.

During the same period in Fiscal 2024, the Company received government grants amounting to \$89, \$19 of which was financial assistance received from the Singapore government for local resident recruitment, \$12 related to capital expenditure subsidy received from the China government and \$57 from the U.S. government related to Employee Retention Credit ("ERC").

**Income Tax Expense**

The Company's income tax expense was \$196 and \$274 for the nine months ended March 31, 2025, and 2024, respectively. Income tax expense decreased due to lower chargeable income resulting from the decrease in revenue discussed above.

**Non-controlling Interest**

As of March 31, 2025, we held a 55% interest in Trio-Tech (Malaysia) Sdn. Bhd., SHI International Pte. Ltd., and 52% interest in PT. SHI Indonesia. We also held a 76% interest in Prestal Enterprise Sdn. Bhd and 51% interest in Trio-tech JiangSu Co. Ltd. The share of non-controlling interest in the net income from the subsidiaries for the nine months ended March 31, 2025 was \$54 compared to the share of income from the non-controlling interest of \$49 for the same period of Fiscal 2024. The increase in the net income shared by non-controlling interest in the subsidiaries was attributable to the increase in net income generated by the Company's China and Malaysia operations.

**Net (Loss) / Income Attributable to Trio-Tech International Common Shareholders**

Net loss attributable to Company's common shareholders was \$224 for the nine months ended March 31, 2025, a negative swing of \$1,031, compared to a net income of \$807 for the same period in Fiscal 2024.

[Table of Contents](#)***Loss / Earnings per Share***

Basic loss per share from continuing operations was \$0.05 for nine months ended March 31, 2025 as compared to basic earnings per share of \$0.19 for the same period of Fiscal 2024. Basic earnings per share from discontinued operations were \$nil for nine months ended March 31, 2025 and March 31, 2024 respectively.

Diluted loss per share from continuing operations were \$0.05 for nine months ended March 31, 2025 as compared to diluted earnings per share of \$0.19 for the same period of Fiscal 2024. Diluted earnings per share from discontinued operations were \$nil for nine months ended March 31, 2025 and March 31, 2024.

**Segment Information**

The revenue, gross margin, and (loss) / income from operations for each segment for the nine months ended March 31, 2025 and 2024 are presented below. As the revenue and gross margin for each segment were discussed in the previous section, only the comparison of (loss) / income from operations is discussed below.

***Semiconductor Back-end Solutions (SBS)***

The revenue, gross margin and income from operations for the SBS segment for the nine months ended March 31, 2025 and 2024 were as follows:

|                               | Nine Months Ended                |                                  |
|-------------------------------|----------------------------------|----------------------------------|
|                               | March 31,<br>2025<br>(Unaudited) | March 31,<br>2024<br>(Unaudited) |
| <b>Revenue</b>                | \$ 18,113                        | \$ 22,769                        |
| <b>Gross margin</b>           | 27.4%                            | 26.7%                            |
| <b>Income from operations</b> | \$ 271                           | \$ 714                           |

Income from operations from the SBS segment was \$271 compared to income from operations of \$714 in the same period in Fiscal 2024. The decrease in income from operations was mainly due to a decrease in revenue in absolute dollar amounts. Operating expense was \$4,701 and \$5,368 for the nine months ended March 31, 2025 and 2024, respectively. The decrease in operating expense was mainly due to a gain from disposal of fixed asset, lower performance-based remunerations and also lower selling expenses for the nine months ended March 31, 2025 compared to the same period in Fiscal 2024.

***Industrial Electronics (IE)***

The revenue, gross margin, and (loss) / income from operations for the IE segment for the nine months ended March 31, 2025 and 2024 were as follows:

|  | Nine Months Ended                |                                  |
|--|----------------------------------|----------------------------------|
|  | March 31,<br>2025<br>(Unaudited) | March 31,<br>2024<br>(Unaudited) |
| <b>Revenue</b>                         | \$ 7,665                         | \$ 9,778                         |
| <b>Gross margin</b>                    | 20.5%                            | 20.7%                            |
| <b>(Loss) / Income from operations</b> | \$ (30)                          | \$ 510                           |

Loss from operations in the IE segment for the nine months ended March 31, 2025, was \$30, a decline of \$540 as compared to income from operations of \$510 in the same period in Fiscal 2024. The decline was mainly attributable to a decrease in gross profit in absolute dollar amounts. Operating expense was \$1,602 and \$1,518 for the nine months ended March 31, 2025 and 2024, respectively.

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**Financial Condition**

During the nine months ended March 31, 2025, total assets decreased by \$2,581 to \$39,959 compared to \$42,540 as of June 30, 2024. The decrease was primarily due to a decrease in trade accounts receivable, inventories, operating lease right-of-use assets and property, plant and equipment, which was partially offset by an increase in cash and cash equivalents and other receivables.

Cash and cash equivalents were \$11,020 at March 31, 2025, reflecting an increase of \$985 from \$10,035 at June 30, 2024. The net increase in cash equivalents was partially attributable to proceeds received from the exercise of director and employee stock options in the current quarter and also from favorable changes in working capital.

The trade accounts receivable balance as of March 31, 2025 decreased by \$1,696 to \$8,965, from \$10,661 at June 30, 2024, primarily due to the decrease in revenue between June 30, 2024 and March 31, 2025. The number of days' sales outstanding in accounts receivables for the group was 103 days and 90 days for the third quarter of Fiscal 2025 and the end of Fiscal 2024, respectively.

Other receivables at March 31, 2025, were \$885, an increase of \$344, compared to \$541 at June 30, 2024. The increase was mainly due to recognition of deferred costs and advance payments made to our suppliers for goods and services in our Singapore and Malaysia operations. These are recorded as assets that deliver future economic benefits, with sales expected to be realized upon fulfilment in subsequent fiscal quarters.

Inventories at March 31, 2025, were \$2,240, a decrease of \$922, compared to \$3,162 at June 30, 2024. The decrease in inventories was the result of maintenance of a conservative inventory level with the softer demand outlook, with the net reduction primarily reflecting utilization of existing stock for fulfilment of orders in our Singapore operations.

Prepaid expense was \$473 at March 31, 2025 compared to \$536 at June 30, 2024. Prepaid expense mainly comprises insurance, rental and software license fees. The decrease reflect timing differences in expense recognition where the variance arises from scheduled amortization of prior-period prepayments, offset by lower new prepayment additions.

Investment properties' net in China was \$357 at March 31, 2025 and \$407 at June 30, 2024. The decrease was primarily due to the depreciation charged and foreign currency exchange movement between June 30, 2024 and March 31, 2025.

Property, plant and equipment decreased by \$408 from \$5,937 at June 30, 2024, to \$5,529 at March 31, 2025, mainly due to depreciation charged for the period and asset disposals.

Other assets decreased by \$11 to \$121 at March 31, 2025 compared to \$232 at June 30, 2024. Other assets mainly comprise of rental and utilities deposits.

Accounts payable decreased by \$1,217 to \$1,958 at March 31, 2025, compared to \$3,175 at June 30, 2024. The decrease aligns with reduced procurement activity, consistent with lower inventory levels and softer revenue performance, as operational needs were scaled down.

Accrued expense decreased by \$1,138 to \$2,496 at March 31, 2025, as compared to \$3,634 at June 30, 2024. The decrease in accrued expense was mainly due to payments made out of provisions and a decrease in accrued purchases.

Contract liabilities decreased by \$81 to \$673 at March 31, 2025 as compared to \$754 at June 30, 2024. The decrease in contract liabilities is mainly due to fulfillment of services in our Singapore and China operations, where services were delivered against customer deposits received in prior periods.

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Bank loans payable decreased by \$145 to \$729 as of March 31, 2025, as compared to \$874 as of June 30, 2024. The decrease was mainly due scheduled debt repayments, absence of new loan arrangements coupled with foreign currency exchange movement between June 30, 2024 and March 31, 2025.

Finance leases decreased by \$46 to \$45 at March 31, 2025, as compared to \$91 at June 30, 2024. This was due to the repayments of leases in our Singapore and Malaysia operations, with no new lease additions during the period between June 30, 2024 and March 31, 2025.

Operating lease right-of-use assets and the corresponding lease liability decreased by \$782 to \$1,105 at March 31, 2025, as compared to \$1,887 at June 30, 2024. This was due to operating lease expense charged for the period and also partially driven by a shift in our business model in one of our China operations, resulting in a decrease in operating lease right-of-use assets and the corresponding lease liabilities due to the reduced need for space. The decrease is partially offset by lease renewals for our Singapore office.

Other non-current liabilities increased to \$30 as at March 31, 2025, as compared to \$27 at June 30, 2024.

### **Liquidity Comparison**

Net cash provided by operating activities decreased by \$1,483 to an inflow of \$1,035 for the nine months ended March 31, 2025, from an inflow of \$2,518 for the same period in Fiscal 2024. The decrease in net cash provided by operating activities was primarily due to higher payments to trade creditors by \$2,899 and lower depreciation of \$1,453 for the nine months ended March 31, 2025 as compared to the nine months ended March 31, 2024. This was partially offset by higher cash inflow from collections of trade receivables and changes in inventory levels for the nine months ended March 31, 2025 with a difference of \$1,953 and \$1,453 respectively, compared to the same period in Fiscal 2024.

Net cash used in investing activities was \$101 for the nine months ended March 31, 2025 a variance of \$557 compared to net cash provided by investing activities of \$456 for the same period in Fiscal 2024. This was primarily due to a higher net withdrawal from unrestricted term deposits upon maturity for the nine months ended March 31, 2024, and were held for working capital purposes. This was also due to higher capital expenditures during the nine months ended March 31, 2025 as compared to the nine months ended March 31, 2024.

Net cash used in financing activities for the nine months ended March 31, 2025, was \$96, representing a decrease of \$18, compared to cash outflow of \$78 during the nine months ended March 31, 2024. The changes in cashflow from financing activities was mainly due to lesser proceeds from stock option exercise for the nine months ended March 31, 2024 as compared to the nine months ended March 31, 2025.

### **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Not applicable.

### **ITEM 4. CONTROLS AND PROCEDURES**

An evaluation was carried out by the Company's Chief Executive Officer and Chief Financial Officer of the effectiveness of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) or 15d-15(e) under the Securities Exchange Act of 1934, as amended) as of March 31, 2025, the end of the period covered by this Form 10-Q. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that these disclosure controls and procedures were effective at a reasonable level.

### **Changes in Internal Control Over Financial Reporting**

There has been no change in the Company's internal control over financial reporting during the fiscal quarter ended March 31, 2025, that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

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**TRIO-TECH INTERNATIONAL**

**PART II. OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS**

Not applicable.

**ITEM 1A. RISK FACTORS**

Not applicable.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

Not applicable.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

Not applicable.

**ITEM 4. MINE SAFETY DISCLOSURES**

Not applicable.

**ITEM 5. OTHER INFORMATION**

Not applicable.

**ITEM 6. EXHIBITS**

|         |   |
|---------|---|
| 31.1    | <a href="#">Rule 13a-14(a) Certification of Principal Executive Officer of Registrant</a> |
| 31.2    | <a href="#">Rule 13a-14(a) Certification of Principal Financial Officer of Registrant</a> |
| 32      | <a href="#">Section 1350 Certification</a>  |
| 101.INS | Inline XBRL Instance Document   |
| 101.SCH | Inline XBRL Taxonomy Extension Schema   |
| 101.CAL | Inline XBRL Taxonomy Extension Calculation Linkbase                                       |
| 101.DEF | Inline XBRL Taxonomy Extension Definition Linkbase  |
| 101.LAB | Inline XBRL Taxonomy Extension Label Linkbase   |
| 101.PRE | Inline XBRL Taxonomy Extension Presentation Linkbase                                      |
| 104     | Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101)  |

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**TRIO-TECH INTERNATIONAL**

By: /s/ Srinivasan Anitha  
SRINIVASAN ANITHA  
Chief Financial Officer  
(Principal Financial Officer)  
Dated: May 13, 2025

**CERTIFICATIONS**

I, S. W. Yong, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Trio-Tech International, a California corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: May 13, 2025

/s/ S. W. Yong

S. W. Yong, Chairman and Chief Executive Officer  
(Principal Executive Officer)

I, Srinivasan Anitha, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Trio-Tech International, a California corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: May 13, 2025

/s/ Srinivasan Anitha  
Srinivasan Anitha , Chief Financial Officer (Principal Financial Officer)

## SECTION 1350 CERTIFICATION

Each of the undersigned, S.W. Yong, Chairman and Chief Executive Officer of Trio-Tech International, a California corporation (the "Company"), and Srinivasan Anitha, Chief Financial Officer of the Company, do hereby certify, pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to the best of his or her knowledge (1) the quarterly report on Form 10-Q of the Company for the three months ended March 31, 2025, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended, and (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ S. W. Yong

Name: S. W. Yong  
Title: Chairman and Chief Executive Officer  
Dated: May 13, 2025

/s/ Srinivasan Anitha

Name: Srinivasan Anitha  
Title: Chief Financial Officer  
Dated: May 13, 2025

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.